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**UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN FRANCISCO DIVISION**

PETER RUDOLPH, individually and on behalf of all others similarly situated,

Case No. 3:07-CV-04578-SI

Plaintiff,

# AMENDED CLASS ACTION COMPLAINT

VS.

UTSTARCOM, HONG LIANG LU, YING  
WU, MICHAEL SOPHIE, FRANCIS  
BARTON, AND THOMAS TOY,

Defendants.

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1     **I.     INTRODUCTION**

2           1.     Court-appointed Lead Plaintiff, James Bartholomew (“Mr. Bartholomew” or  
3     “Lead Plaintiff”), brings this federal securities law class action on behalf of himself and all  
4     other persons or entities, other than Defendants and their affiliates, who purchased or acquired  
5     the common stock of UTStarcom, Inc. (“UTStarcom” or the “Company”) between September  
6     4, 2002 through and including July 24, 2007 (the “Class Period”), and were damaged by the  
7     conduct asserted herein. Lead Plaintiff alleges the following facts upon knowledge, with  
8     respect to his own acts, and with respect to all other facts, including evidence obtained from  
9     several confidential witnesses, based on an investigation conducted by his counsel.

10          2.     This action involves a fraudulent scheme that spanned more than seven years.  
11     At the crux of the fraudulent scheme was a practice whereby the Defendants intentionally  
12     manipulated stock option grants to the Company’s officers, directors and employees in order  
13     to provide the recipients with a more profitable exercise price and to underreport Company  
14     expenses. As a result of this scheme, *the Company has been forced to restate its previously*  
15     *filed financial statements for fiscal years 2000 through 2006 by approximately \$25.5*  
16     *million to account for the additional stock-based compensation expenses* (the  
17     “Restatement”).

18          3.     The Defendants’ scheme caused the Company’s financial statements issued  
19     during the Class Period to be materially false and misleading, resulting in an artificial  
20     inflation of the Company’s stock price. By engaging in this scheme, the Defendants  
21     concealed that UTStarcom was not recording material compensation expenses and was  
22     materially overstating its net income and earnings per share, resulting in the Company  
23     understating its net losses and losses per share, in violation of generally accepted accounting  
24     principles (“GAAP”). When these backdated grants and the improper accounting concealing  
25     them were finally revealed to the public, the price of UTStarcom stock declined dramatically,  
26     causing substantial damage to investors.

1           4.       As a result of the Defendants' false statements, contrivances and manipulative  
2 acts, UTStarcom's publicly traded securities traded at artificially inflated prices during the  
3 Class Period, with its common stock reaching a high of \$45.36 per share on August 21, 2003,  
4 as UTStarcom reported outstanding financial results. As the artificial inflation of  
5 UTStarcom's stock price began to be removed, UTStarcom's stock price declined to a low of  
6 \$3.88 per share on July 24, 2007.

7           5.       A stock option granted to an employee of a corporation allows the employee to  
8 purchase the specified number of shares of company stock at a specified price – referred to as  
9 the “exercise price” or “strike price” – for a certain period of time. Stock options are granted  
10 by public companies as part of compensation packages for executives – supposedly to create  
11 incentives for them to boost long-term corporate performance and profitability. When the  
12 executive exercises the option, he or she purchases the stock from the company at the exercise  
13 price, regardless of the stock's price at the time the option is exercised. Options are generally  
14 priced at the market price on the date of grant – so if the stock price goes up *over time*  
15 (typically ten years), the executive makes a profit. If the system is abused by “backdating,”  
16 which refers to picking an option-grant date earlier than the actual date the option was granted  
17 when the stock price was lower than the actual grant date, or by “spring – loading,” which  
18 refers to granting the stock option just before the company issues positive news which will  
19 likely push the stock price up, the executive gets an instant, guaranteed and riskless profit.

20           6.       Stock option manipulation and, in particular, the practice of granting an option  
21 with an exercise price tied to a date prior to the actual grant date is fraudulent where: (a) the  
22 backdating of grant dates violates the terms of the company's stock option plan; (b) the  
23 company misrepresents how the options are priced; or (c) the company fails to properly  
24 record expenses associated with these option grants under GAAP. All three of these  
25 circumstances existed here.

26           7.       As Harvey Pitt, former Chairman of the Securities and Exchange Commission  
27 (“SEC”) stated in an article in May of 2006, “[t]hose who backdate options grants violate  
28 federal and state law. And those on whose watch this conduct occurs are also potentially

1 liable: If they knew about the backdating, they're participants in fraudulent and unlawful  
2 conduct. If they didn't know about the backdating, the question will be: Should they have  
3 done more to discover it?"

4 8. The Defendants' manipulation of – and, in particular, the backdating of –  
5 stock option grants was not permitted under the contractual terms of the Company's stock  
6 option plans. Instead the Defendants' manipulation of UTStarcom's stock option grants was  
7 the linchpin of a broader fraudulent scheme to personally profit from increases in the  
8 Company's stock price with the benefit of hindsight, and to misrepresent and hide material  
9 information from the public about the Defendants' backdating of options. In furtherance of  
10 this fraudulent scheme, the Defendants engaged in the following misconduct:

11 (a) In direct contravention of fundamental GAAP principles, the  
12 Defendants failed to report expenses associated with the backdated options and  
13 thereby materially understated UTStarcom's expenses and materially overstated its net  
14 income and earning per share. If options are priced below a stock's fair market value  
15 when they are awarded, there is an instant gain. Pursuant to Accounting Principles  
16 Board ("APB") Opinion No. 25, "*Accounting for Stock Issued to Employees*" ("APB  
17 25"), which was in effect through June 2005, the Company was obligated to recognize  
18 this gain as a compensation expense over the vesting period of the option. After June  
19 2005, Statement of Financial Accounting Standards ("SFAS") 123, "*Accounting for*  
20 *Stock-Based Compensation*" ("SFAS 123"), required that the Company recognize the  
21 entire value of all option grants on the grant date amortized over the vesting period of  
22 the option. However, as the Company has now admitted, "incorrect measurement  
23 dates for certain stock option grants were used for financial accounting and disclosure  
24 purposes based on the requirements of Accounting Principles Board Opinion No. 25,  
25 *Accounting for Stock Issued to Employees*." In a later Form 8-K, the Company  
26 admitted that "[a] later date, when all such actions had taken place, should have been  
27 used as the measurement date for these stock options."  
28

1 (b) By retroactively pricing the options, the Defendants caused the  
2 Company to issue options with terms that violated the express requirements of the  
3 Company's stock option plans, which rendered the Company's public representations  
4 that options were issued in compliance with the Company's stock option plans  
5 materially false and misleading. Specifically, the Company's stock option plans  
6 expressly state that the exercise price of incentive stock options shall not be less than  
7 100% of the fair market value of the stock on the date of grant. However, where, as  
8 here, options are backdated, the exercise price of the stock options is lower than the  
9 fair market value on the true date of the grant.

10 (c) The Company Defendants repeatedly mislead investors by  
11 affirmatively representing in the Company's SEC filings that the purpose of its stock  
12 option plans and stock option grants to executives was "to attract and retain the best  
13 available personnel for positions of substantial responsibility and to provide additional  
14 incentive to Employees, Directors and Consultants and promote the success of the  
15 Company's business."

16 (d) The Company Defendants expressly misrepresented the value of officer  
17 compensation in various Company filings. Specifically, in identifying specific options  
18 granted to officers, the Company Defendants falsely stated that such options were  
19 granted with an exercise price equal to the fair market value of the stock on the grant  
20 date when, in fact, the options were backdated and "in-the-money" when granted.

21 9. UTStarcom's Restatement of November 9, 2007 effectively acknowledges that  
22 its previously reported financial results were materially false and misleading when made  
23 because such statements omitted material facts regarding, and failed to take account of, the  
24 financial effect of the backdated option grants. Moreover, the Company has expressly  
25 admitted in its quarterly report on Form 10-Q for the quarter ending on September 30, 2007  
26 ("2007 3<sup>rd</sup> Quarter 10-Q"), that the fraud has had a material impact on the Company and its  
27 shareholders. Among other things, the Company now acknowledges:  
28

- 1           • During the Review Period, the Company granted stock options on
- 2           approximately 34 million shares of the Company's common stock at 197 grant
- 3           dates.
- 4           • A total of 17.9 million stock options were granted at the 53 tested grant dates
- 5           during 2000 through 2005 where the Governance Committee's<sup>1</sup> review found
- 6           the Company used incorrect measurement dates. Using the corrected
- 7           measurement dates, 10.3 million stock options had intrinsic value because their
- 8           exercise prices were below the closing price of the Company's Common Stock
- 9           at the corrected measurement date.
- 10          • These 10.3 million stock options resulted in an increase in non-cash stock-
- 11          based compensation expense of \$24.3 million during 2000 to 2005.
- 12          • The Review Team<sup>2</sup> found that in certain instances there was a lack of formal
- 13          documentation in the stock option granting process and/or expected
- 14          documentation is missing from the stock option administration files. In
- 15          addition, the Review Team found that in many instances, there was a lack of
- 16          self-authenticating evidence to corroborate that cash exercises were
- 17          contemporaneous. As a result, the findings on the issue of backdating of cash
- 18          exercises were inconclusive.
- 19          • The Company has assumed responsibility for all additional payroll taxes plus
- 20          related penalties and interest arising from the restatement of stock-based
- 21          compensation, including amounts otherwise payable by stock option recipients,
- 22          and the Company's restated financial statements include a \$1.5 million accrual
- 23          for this estimated expense.

---

27       <sup>1</sup>       The Governance Committee consisted of three members of the Board of Directors.  
28       <sup>2</sup>       The Review Team consisted of independent outside legal counsel and forensic  
          accountants.



- 1           • A key finding of the Governance Committee was that there were deficiencies
- 2           with the process by which stock options were granted during the period from
- 3           the Company's initial public offering in 2000 through at least 2005.
- 4           • The Governance Committee concluded that certain members of management
- 5           bear varying degrees of responsibility for the deficiencies in the process by
- 6           which options were granted.

7           10. This extensive fraud injured Lead Plaintiff and members of the Class. The

8 market reacted strongly to the news of UTStarcom's Restatement, and the Company's stock

9 prices have fallen as the prior artificial inflation has been removed from the value of

10 UTStarcom's securities.

## 11 **II. NATURE OF THE ACTION**

12           11. On November 7, 2006, the Company issued a press release announcing that it

13 had commenced a voluntary review of its historical equity award grant practices under the

14 direction of the Nominating and Corporate Governance Committee of the Board of Directors

15 (the "Committee").

16           12. On November 9, 2006, the Company announced that the Company was

17 delaying the filing of the Form 10-Q in order to (i) complete its voluntary review of its

18 historical equity award grant practices under the direction of the Committee and (ii) assess

19 any impact of the review on the Company's financial statements related to prior equity grants

20 and the Company's internal control over financial reporting.

21           13. On December 18, 2006, Hong Lu, President and Chief Executive Officer of the

22 Company, received a "Wells notice" from the SEC in connection with an ongoing

23 investigation into trading activities by third parties. The Wells notice stated that the staff

24 intended to recommend to the SEC that it file a civil injunctive action alleging that Mr. Lu

25 violated Section 10(b) of the Securities Exchange Act of 1934 (the "Exchange Act").

26           14. On December 22, 2006, the Company disclosed that Hong Lu, who previously

27 notified the Company of his intent to resign effective December 31, 2006, would stay as the

28

1 Company's President and Chief Executive Officer until the completion of the Company's  
2 exploration of strategic alternatives.

3 15. On January 4, 2007, the Company announced that although the Company's  
4 review of its historical equity award grant practices remained ongoing and no conclusions had  
5 been reached in connection with the review, each of Hong Liang Lu, President and Chief  
6 Executive Officer, Ying Wu, Executive Vice President, and Chief Executive Officer for  
7 China, Fran Barton, Executive Vice President and Chief Financial Officer, and Bill Huang,  
8 former Executive Vice President and Chief Technology Officer, and each of the Company's  
9 independent directors, Thomas Toy, Jeff Clark, Larry Horner and Allen Lenzmeier, had  
10 elected to amend any of their previously granted stock options that might in the future be  
11 determined to be discounted stock options under Section 409A of the Internal Revenue Code  
12 of 1986, as amended ("Section 409A"). The Company further stated that it "and its officer  
13 and directors making such elections, believe that this is an equitable solution to avoid  
14 potential adverse tax consequences both to the individuals and the Company associated with  
15 any options that are determined to have been granted at a discount to the fair market value of  
16 the underlying stock on the date of grant."

17 16. On February 1, 2007, the Company issued a press release stating that although  
18 the review of the Company's historical equity award grant practices was ongoing, the  
19 Governance Committee had reached a determination that "incorrect measurement dates for  
20 certain stock option grants were used for financial accounting and disclosure purposes."  
21 Additionally, the press release stated that:

22 Following the Governance Committee's determination, on February 1, 2007,  
23 the Audit Committee of the Board of Directors (the "Audit Committee") has  
24 determined, in consultation with and upon the recommendation of the  
25 Company's management, that the effect fusing incorrect measurement dates  
26 will result in the need to record additional stock-based compensation charges  
in the previously issued financial statements, and that the amount of those  
charges is expected to be material. Any such charges would have the effect of  
decreasing net income or increasing net loss and increasing accumulated  
deficit as reported in the Company's historical financial statements.

27 Accordingly, on February 1, 2007, the Audit Committee, after consultation  
28 with management, determined that the Company's previously issued financial  
statements for each of the three fiscal years in the period ended December 31,

1 2005, which are included in the Company's Annual Report on Form 10-K/A  
2 for the year ended December 31, 2005, the financial statements for the interim  
3 periods contained in the Quarterly Reports on Form 10-Q filed with respect to  
4 each of these years, and the financial statements included in the Company's  
5 Quarterly Report of Form 10-Q for the first two quarters of 2006, should no  
6 longer be relied upon. In addition, the restatement is currently expected to  
7 affect financial statements for the fiscal years prior to fiscal 2003 and,  
8 therefore, financial statements for the fiscal years prior to fiscal 2003 also  
9 should no longer be relied upon.

10 Because the Governance's Committee's investigation is on-going, it has not  
11 yet determined the final aggregate amount of additional stock-based  
12 compensation charges that may need to be recorded in any specific prior  
13 periods or in any future periods. Although the Company is not yet able to  
14 determine with finality the amount of additional non-cash stock-based  
15 compensation charge to be recognized, based on preliminary information the  
16 Company expects to record additional compensation charges of approximately  
17 \$50 million.

18 17. On May 16, 2007, the Company announced that after further investigation and  
19 review of the Company's practices, the Company now believed the estimated non-cash  
20 compensation and related charges arising from the investigation into its historical equity  
21 award grants practices would amount to approximately \$35 million.

22 18. On June 6, 2007, the Company announced that as of June 1, 2007, the  
23 employment relationship of UTSI with Ying Wu, the Company's Executive Vice President,  
24 Vice Chairman of the Board of Directors and Chairman and Chief Executive Officer of  
25 UTStarcom China Co., Ltd., had terminated. His severance included the following: (i) 12  
26 months of his base salary payable in a lump sum within 30 days of termination; (ii) 100% of  
27 the bonus for the year in which termination occurs; (iii) all equity awards, including stock  
28 options, becoming fully vested or exercisable to the extent they were outstanding and/or  
unexercisable at the time of termination.

19 19. On July 24, 2007, the Company stated in a press release that the independent  
20 review of historical equity award practices found that "in certain instances all actions that  
21 establish a measurement date under the requirements of APB No. 25, had not occurred at the  
22 grant date, which had been used as the measurement date in accounting for Company stock  
23 option grants. *A later date*, when all such actions had taken place, should have been used as  
24 the measurement date for these stock options." The Company therefore announced that "its

1 previously issued financial statements for the years 2000 through 2006, including interim  
2 periods within these fiscal years, should no longer be relied upon.” Approximately \$28  
3 million would need to be restated over the years 2000 through 2006 as a result.

4 20. On July 24, 2007, Ying Wu, former employee and member of the Board of  
5 Directors of the Company, notified the Company that he was resigning as a director of the  
6 Company for personal reasons, effective July 24, 2007.

7 21. As SEC Chairman Christopher Cox testified before the U.S. Senate Committee  
8 on Banking, Housing and Urban Affairs on September 6, 2006, backdating is a practice  
9 whereby companies “granted in-the-money options – that is, an option with an exercise price  
10 lower than that day’s market price. They did this by misrepresenting the date of the option  
11 grant, to make it appear that the grant was made on an earlier date when the market value was  
12 lower...The purpose of disguising an in-the-money option through backdating is to allow the  
13 person who gets the option grant to realize larger potential gains – without the company  
14 having to show it as compensation on the financial statements.”

15 22. Lynn Turner, the SEC’s former Chief Accountant, described backdating as  
16 follows: “It’s like allowing people to place bets on a horse race after the horses have crossed  
17 the finish line.” Similarly, U.S. District Court Judge James M. Rosenbaum, in denying  
18 defendants’ motions to dismiss a securities class action captioned as *In re UnitedHealth*  
19 *Group PSLRA Litig.*, 2007 U.S. Dist. LEXIS 40623 (D. Minn. June 4, 2007), regarding  
20 similar practices at UnitedHealth, compared backdating to “playing a game with a stacked  
21 deck. When awarded (sic) options, with deliberately selected grant dates which were already  
22 in the money, defendants were playing a game they knew they could not lose; and  
23 unsurprisingly, defendants won.”

24 23. Arthur Levitt, former Chairman of the SEC, described backdating as stealing:  
25 “[i]t is ripping off shareholders in an unconscionable way” and “represents the ultimate in  
26 greed.”

27 24. Harvey Pitt, former Chairman of the SEC, opined that “backdating” plainly  
28 violates both the federal securities law and state corporate fiduciary laws:

1 What's so terrible about backdating options grants? For one thing, it likely  
 2 renders a company's proxy materials false and misleading. Proxies typically  
 3 indicate that options are granted at fair market value. But if the grant is  
 backdated, the options value isn't fair – at least not from the vantage point of  
 the company and its shareholders.

4 For another, backdating means a corporate document used to permit access to  
 5 corporate assets has been falsified, a violation of the Foreign Corrupt Practices  
 6 Act. Moreover, if backdating occurs without the compensation committee's  
 knowledge, illegal insider trading may also have occurred.

7 Securities law violations are not the only potential problems with backdating  
 8 options grants. Backdating may violate the Internal Revenue Code, and  
 9 companies may not be able to deduct the options payments. On the state level,  
 backdating could involve a breach of fiduciary duty, a waste of corporate  
 assets and even a usurpation of a corporate opportunity.

10 \* \* \*  
 11 More fundamentally, the financial statements of a company that has engaged in  
 backdating may require restatement. The options may not be deductible, and  
 the expenses, as well as the various periods to which they may have been  
 allocated, may also be incorrect...

12 More to the point, what does this kind of conduct say about those who do it  
 13 and those who allow it to occur (either wittingly or unwittingly)?  
 Harvey Pitt, "The Next Big Scandal," Forbes.com, May 26, 2006.

14 25. Defendants' backdating scheme not only surreptitiously and illegally lined  
 15 certain Individual Defendants' pockets and caused UTStarcom to issue materially false  
 16 financial statements, but undermined the key purpose of stock option-based executive  
 17 compensation: to provide incentives to executives to improve the Company's performance.  
 18 By manipulating options such that they carried a strike price lower than the trading price of  
 19 the stock on the date of grant, UTStarcom insiders profited immediately upon the award of the  
 20 options without doing anything to improve the Company's business or financial condition.

21 26. Lead Plaintiff brings this action seeking to recover damages caused by  
 22 UTStarcom's and the Individual Defendants' violations of Sections 10(b), 14(a) and 20(a) of  
 23 the Exchange Act, and the rules and regulations promulgated thereunder, including SEC Rule  
 24 10b-5.

### 25 **III. JURISDICTION AND VENUE**

26 27. This action arises under Sections 10(b), 14(a), and 20(a) of the Exchange Act,  
 27 as amended, 15 U.S.C. §§78j(b), 78n(a) and 78t(a), and Rules 10b-5 and 14a-9 promulgated  
 28

1 thereunder by the Securities and Exchange Commission (“SEC”), 17 C.F.R. §§240.10b-5 and  
2 240.14a-9.

3 28. This Court has jurisdiction over this subject matter pursuant to 28 U.S.C. §§  
4 1331 and 1337, and Section 27 of the Exchange Act, 15 U.S.C. § 78aa.

5 29. Venue is proper in this district pursuant to Section 27 of the Exchange Act and  
6 28 U.S.C. § 1391(b). UTStarcom’s corporate headquarters are located in Alameda,  
7 California, which is in this District. Furthermore, Defendants transact business in this  
8 District, and many of the acts and transactions constituting the violations of law alleged  
9 herein, including the preparation, issuance and dissemination of materially false and  
10 misleading statements to the investing public, occurred in this District.

11 30. In connection with the acts alleged in this complaint, Defendants, directly or  
12 indirectly, used means and instrumentalities of interstate commerce, including but not limited  
13 to the mails, interstate telephone, and communications.

#### 14 **IV. THE PARTIES**

##### 15 **A. LEAD PLAINTIFF**

16 31. Lead Plaintiff James Bartholomew is an individual investor who purchased  
17 UTStarcom’s securities during the Class Period and suffered damages as a result of the  
18 wrongful acts of Defendants as alleged herein. His purchases and sales of UTStarcom  
19 common stock are reflected in his Certification, filed herewith. On December 18, 2007, the  
20 Court appointed Mr. Bartholomew as Lead Plaintiff for this litigation.

##### 21 **B. THE DEFENDANTS**

###### 22 **1. The Company**

23 32. Defendant UTStarcom, at the time of the wrongs complained of herein,  
24 maintained its corporate headquarters in the United States at 1275 Harbor Bay Parkway,  
25 Alameda, CA 94502. UTStarcom manufactures, integrates and supports IP-based, end-to-end  
26 networking and telecommunications solutions. The Company sells converged broadband  
27 wireless and wireline products, an integrated IPTV solution, and a comprehensive line of  
28 handset and customer premise equipment to operators in both emerging and established

1 telecommunications markets worldwide. UTStarcom common stock trades on the NASDAQ  
2 under the symbol "UTSI."

3 **2. The Officer Defendants**

4 33. Hong Liang Lu ("Lu") has served as the President, Chief Executive Officer, as  
5 a director of the Company since June 1991, and as Chairman of the Board since March 2003.  
6 In June 1991, Mr. Lu co-founded the Company under its prior name, Unitech Telecom, Inc.,  
7 which subsequently acquired StarCom Network Stems, Inc. in September 1995. As an  
8 executive and a member of the Board of Directors, Lu authorized and approved certain  
9 backdated stock option grants at issue in this case. Lu signed UTStarcom's false Forms 10-K  
10 for fiscal years 2002 through 2006, the Company's reports on Forms 10-Q for each quarter  
11 from 2002 through 2006 and made false and misleading statements regarding UTStarcom's  
12 executive compensation, stock option plans and financial results. As an executive, Lu  
13 received certain backdated stock options that are at issue in this case. During the Class  
14 Period, Lu reaped proceeds of \$ 7,213,002 from his stock sales.

15 34. Ying Wu ("Wu") has served as the Company's Executive Vice President and  
16 Vice Chairman of the Board from October 1995 through July 24, 2007 and until February  
17 2004, as President of one of the Company's subsidiaries, UTStarcom Chine Co., Ltd. As an  
18 executive and a member of the Board of Directors, Wu authorized and approved certain  
19 backdated stock option grants at issue in this case. Wu signed UTStarcom's false Forms 10-K  
20 for fiscal years 2002 through 2005, the Company's reports on Forms 10-Q for each quarter  
21 from 2002 through 2005 and made false and misleading statements regarding UTStarcom's  
22 executive compensation, stock option plans and financial results. As an executive, Wu  
23 received certain backdated stock options that are at issue in this case. During the Class  
24 Period, Wu reaped proceeds of \$ 22,882,119 from his stock sales.

25 35. Michael Sophie ("Sophie") served as Vice President of Finance and Chief  
26 Financial Officer of the company from August of 1999 until August of 2005. As an executive  
27 and a member of the Board of Directors, Sophie authorized and approved certain backdated  
28 stock option grants at issue in this case. Sophie signed UTStarcom's false Forms 10-K for



1 fiscal years 2000 through 2004, the Company's reports on Forms 10-Q for each quarter from  
2 2000 through 2004 and made false and misleading statements regarding UTStarcom's  
3 executive compensation, stock option plans and financial results. As an executive, Sophie  
4 received certain backdated stock options that are at issue in this case. During the Class  
5 Period, Sophie reaped proceeds of \$ 4,042,720 from his stock sales.

6 36. Francis Barton ("Barton") has served as the Executive Vice President and  
7 Chief Financial Officer of the Company since August of 2005. As an executive and a member  
8 of the Board of Directors, Barton authorized and approved certain backdated stock option  
9 grants at issue in this case. Barton signed UTStarcom's false Forms 10-K for fiscal years  
10 2005 through 2006, the Company's reports on Forms 10-Q for each quarter from 2005  
11 through 2006 and made false and misleading statements regarding UTStarcom's executive  
12 compensation, stock option plans and financial results. As an executive, Barton received  
13 certain backdated stock options that are at issue in this case.

### 14 3. The Director Defendant

15 37. Thomas Toy ("Toy") currently has served as the Chairman of the Board since  
16 January 1, 2007. Prior to this, he served as an independent director, beginning in 1995. Toy  
17 signed UTStarcom's false Forms 10-K for fiscal years 2002 through 2006 and made false and  
18 misleading statements regarding UTStarcom's executive compensation, stock option plans  
19 and financial results. As a member of the Audit and Compensation Committees, Defendant  
20 Toy enabled the stock option backdating scheme to succeed. During the Class Period, Toy  
21 reaped proceeds of \$ 2,727,762 from his stock sales.

22 38. Lu, Wu, Sophie, Barton, and Toy are collectively referred to herein as the  
23 "Individual Defendants." Because of the Individual Defendants' positions within the  
24 Company, they had access to adverse undisclosed material information about its business,  
25 operations, financial statements and stock option grants. They were privy to such undisclosed  
26 information from internal corporate documents, communications with other officers and  
27 employees of the Company, and attendance at and documents received during management  
28 and Board of Directors meetings.



1           39.     The Individual Defendants, as officers and/or directors of the Company, had a  
2     duty to disseminate complete, accurate, and truthful information about UTStarcom's financial  
3     condition, business operations and executive compensation. The Individual Defendants had a  
4     duty to correct promptly any public statements issued by UTStarcom that had become false or  
5     misleading. Because of their positions, their ability to exercise power and influence with  
6     respect to UTStarcom's course of conduct and their access to material inside information  
7     about UTStarcom's, the Individual Defendants were, at the time of the wrongs alleged herein,  
8     controlling persons within the meaning of Section 20(a) of the Exchange Act.

9     **V.     CLASS ACTION ALLEGATIONS**

10           40.     Lead Plaintiff brings this action as a class action under Rules 23(a) and  
11     23(b)(3) of the Federal Rules of Civil Procedure, on behalf of a class of persons and entities  
12     who purchased UTStarcom securities from September 4, 2002 through July 24, 2007,  
13     inclusive (the "Class Period") and were damaged thereby (the "Class").

14           41.     Excluded from the Class are (i) Defendants; (ii) members of the immediate  
15     family of each of the Defendants; (iii) any person who was an executive officer and/or  
16     director of UTStarcom during the Class Period; (iv) any person, firm, trust, corporation,  
17     officer, director, or any other individual or entity in which any Defendant has a controlling  
18     interest or which is related to or affiliated with any of the Defendants; (v) any person who  
19     profited from or actively participated in the wrongdoing at issue; and (vi) the legal  
20     representatives, agents, affiliates, heirs, successors-in-interest or assigns of any such excluded  
21     party.

22           42.     The Class is so numerous that joinder of all members is impracticable.  
23     According to UTStarcom's August 9, 2006 Form 10-Q filed with the SEC, UTStarcom had  
24     121,287,498 shares of common stock issued and outstanding as of October 31, 2007. These  
25     shares were actively traded on the NASDAQ GS. For this reason, Lead Plaintiff believes that  
26     the proposed Class is comprised of thousands, if not tens of thousands, of investors.

27           43.     Lead Plaintiff will fairly and adequately protect the interests of the members of  
28     the Class, and Plaintiff has no interests which are contrary to, or in conflict with, the interests

1 of the Class members that they seek to represent. Lead Plaintiff has retained competent  
2 counsel, experienced in class action litigation under the federal securities laws to ensure such  
3 protection, and intends to prosecute this action vigorously.

4 44. A class action is superior to all other available methods for the fair and  
5 efficient adjudication of this controversy since joinder of all members is impracticable.  
6 Furthermore, as the damages suffered by individual members of the Class may be relatively  
7 small, the expense and burden of individual litigation make it impossible for the members of  
8 the Class to individually seek redress for the wrongs done to them. There will be no difficulty  
9 in the management of this action as a class action.

10 45. Questions of law and fact common to the members of the Class predominate  
11 over any questions that may affect only individual members in that Defendants have acted on  
12 grounds generally applicable to the entire Class. Among the questions of law and fact  
13 common to the Class are:

- 14 a. whether the federal securities laws were violated by Defendants' acts as  
15 alleged herein;
- 16 b. whether Defendants' publicly disseminated releases and statements  
17 during the Class Period, omitted and/or misrepresented material facts,  
18 and whether Defendants breached any duty to convey material facts or  
19 to correct material facts previously disseminated;
- 20 c. whether Defendant participated in and pursued the common course of  
21 conduct complained of herein;
- 22 d. whether Defendants acted with scienter in omitting and/or  
23 misrepresenting material facts;
- 24 e. whether Defendants improperly manipulated the terms of the stock  
25 option grants;
- 26 f. whether Defendants engaged in a scheme to defraud by manipulating  
27 the terms of stock options granted to them and others;

1                   g.       whether the market prices of UTStarcom securities during the Class  
2                   Period were artificially inflated because of Defendants' conduct  
3                   complained of herein; and

4                   h.       whether the members of the Class have sustained damages and, if so,  
5                   what is the proper measure of damages.

6           46.     Lead Plaintiff's claims are typical of the claims of the members of the Class.  
7     Further, both Lead Plaintiff and members of the Class sustained damages arising out of  
8     Defendants' wrongful conduct in violation of federal law as complained of herein.

9     **X.     THE FRAUDULENT SCHEME**

10           47.     UTStarcom manufactures, integrates and supports IP-based, end-to-end  
11     networking and telecommunications solutions. The Company sells converged broadband  
12     wireless and wireline products, an integrated IPTV solution, and a comprehensive line of  
13     handset and customer premise equipment to operators in both emerging and established  
14     telecommunications markets worldwide. During the Class period, the Company enjoyed  
15     steady growth in both sales and the size of its operations. To recruit and retain key executives  
16     and employees, UTStarcom, at the direction of its Board of Directors, made liberal use of  
17     stock options as a form of compensation.

18           48.     Each option gave the recipient the right to buy one share of UTStarcom  
19     common stock from the Company at a set price, called the "exercise" or "strike" price, on a  
20     future date after the option vested. The option was "in-the-money" whenever the trading  
21     price of UTStarcom common stock exceeded the option's exercise price. The option was "at-  
22     the-money" whenever the trading price of UTStarcom common stock and the exercise price  
23     were the same. The option was "out-of-the-money" or "underwater" whenever the trading  
24     price of UTStarcom common stock was less than the exercise price. At all relevant times,  
25     Defendants represented that UTStarcom's incentive stock option grants were made at fair  
26     market value, *i.e.*, the closing price of UTStarcom common stock on the date of grant ("at-the-  
27     money" and certainly not "in-the-money").

28

1           **A.       THE UTSTARCOM STOCK OPTION PLANS**

2           49.       Between 2000 through 2006, UTStarcom granted stock options to its officers,  
3 directors and employees pursuant to at least five different stock option plans: the 1997 Stock  
4 Option Plan ("1997 Plan"), the 2001 Director Plan ("2001 Plan"), Equity Based  
5 Compensation ("Equity Plan"), the 2003 Non-Statutory Stock Option Plan ("2003 Plan") and  
6 the 2006 Equity Incentive Plan ("2006 Plan"). Each plan was prepared by UTStarcom's  
7 management, adopted by the Board of Directors and voted upon and approved by UTStarcom  
8 shareholders.

9           50.       The stated purpose of each plan was to attract and retain the best available  
10 personnel for positions of substantial responsibility, to provide additional incentive to  
11 Employees, Directors and Consultants and to promote the success of the Company's business.  
12 *See* 1997 Plan, 2001 Plan, Equity Plan and 2006 Plan. Each plan gave the Board of Directors  
13 or any of its Committees the full power to interpret and administer the plans, to select the  
14 specific employees to whom awards would be granted under the plans, the type and amount of  
15 the award to be granted to such employees, and the terms of the option agreements to be  
16 entered into with such employees. *See* 1997 Plan ¶ 4, 2001 Plan ¶ 4, and 2006 Plan ¶ 4.

17           51.       Under the 1997 Plan and the 2006 Plan, the Board of Directors or any of its  
18 Committees was responsible for determining the exercise price of each option grant, within  
19 certain limitations. *See* 1997 Plan ¶8 and 2006 Plan ¶5(d).

20           52.       Stock options could not have an exercise price less than the fair market value  
21 of a share of UTStarcom common stock on the date of grant. *See* 1997 Plan ¶8(a)(i)(B), 2001  
22 Plan ¶ 4(a)(vi)(C), Equity Plan and 2006 Plan ¶ 6(d)(i). The plans defined fair market value to  
23 be the closing sales price of a share of UTStarcom common stock on the last market trading  
24 day prior to the time of determination as published by the Wall Street Journal or some other  
25 reliable source. *See* 1997 Plan ¶ 2(m), 2001 Plan ¶ 2(i),. The 2006 Plan defines fair market  
26 value as the price of such stock on any established stock exchange or national market system  
27 on the day of determination. 2006 Plan ¶ 2(v).

1           53.     UTStarcom also utilized a stock option plan to attract and retain directors of  
2 the Company which similarly specified that “[t]he exercise price per Share shall be one  
3 hundred percent (100%) of the Fair Market Value per Share on the date of grant of the First  
4 Option.

5           **B.     THE BACKDATING SCHEME**

6           54.     As detailed below, Defendants each knowingly or with deliberate recklessness  
7 employed devices, schemes and artifices to defraud, made untrue statements of material fact  
8 and/or omitted to state material facts necessary to make statements made not misleading, and  
9 engaged in acts, practices and a course of business which operated a fraud and deceit upon  
10 Class members including: (i) causing and/or permitting the manipulation of stock option  
11 grants by, *inter alia*, retroactively selecting exercise prices for option grants in order to  
12 understate compensation expenses and personally obtain larger than reported compensation;  
13 (ii) exercising backdated options and selling the shares obtained therefrom; (iii) preparing,  
14 approving and signing SEC filings that overstated the Company’s results and understated its  
15 expenses and tax liabilities in its financial results; (iv) preparing, approving and signing SEC  
16 filings that understated and misrepresented officer compensation; (v) failing to properly  
17 withhold taxes when employees exercised options; and/or (vi) taking steps to ensure that the  
18 Company lacked sound internal controls and contained deficiencies and material weaknesses.

19           **1.     Defendants’ Manipulation of Option Grants**

20           55.     The Company has conceded in its Restatement that approximately 57% of the  
21 17.9 million stock options granted between 2000 and 2006 had a grant date that preceded the  
22 appropriate measurement date. The Individual Defendants each backdated the option grants  
23 for the principal purpose of furthering the fraudulent scheme as evidenced by the following  
24 facts.

25           56.     In its 2007 3<sup>rd</sup> Quarter 10-Q, the Company concluded that “there were  
26 deficiencies with the process by which stock options were granted during the period from the  
27 Company’s initial public offering in 2000 through at least 2005.” The Company also stated  
28 that “[b]ased on available evidence, the review found that the number of shares an individual

1 employee was entitled to receive and/or the exercise price for stock option grants was not  
2 determined with finality at the stated grant date at 53 tested grant dates, and the Company  
3 should have used a later date as the measurement date.”

4 57. According to Confidential Witness #1, a former Human Resources Coordinator  
5 at the Company from 2005 through 2007, UTStarcom actively backdated its stock option  
6 grants to senior executives in order to assure that these executives received the highest  
7 possible margins related to their sale of options. She was directed, at various times, to  
8 purposefully and intentionally alter documents for this purpose. She also recalls that this  
9 practice was commonly discussed and acknowledged as a general practice within the  
10 Company. This is confirmed by Confidential Witness #2, who was an Administrative  
11 Support Representative from October 2006 through September 2007.

12 58. Confidential Witness #1 recalled that the Company engaged auditors from  
13 Deloitte and Touche (“D&T”) to ready the Company for its audit by Price Waterhouse  
14 Coopers (“PWC”). D&T personnel frequently requested that the witness backdate various  
15 employment papers in order to bring the Company into compliance, but the witness would not  
16 cooperate.

17 59. Confidential Witness #1 indicated that all of the paperwork associated with the  
18 backdating of options first went through the approval of the Company’s General Counsel and  
19 Stock Administrator. The Company’s stock option grant reports and all executive bonus  
20 information were maintained within an ADP HRIS system up until September 2005. At that  
21 time, the information was transferred into an Oracle based system. Prior to that, the newly  
22 awarded option information was maintained within a “Stock ISO (Initial Stock Option) Grant  
23 Screen.” This screen, according to the witness, recorded the amount of the stock granted and  
24 the price at which it was granted. The Company maintained a hard copy backup within the  
25 personnel files.

26 60. The backdating at UTStarcom, however, was not due simply to deficiencies in  
27 process. Instead, the Individual Defendants who served on the Board of Directors,  
28 intentionally and knowingly granted options with strike prices well below market on the date

1 of grant. For example, Confidential Witness #1 recalled an occasion she was directed to  
2 backdate employment paperwork and option grants to a new employee to a date three months  
3 prior to his actual employment date.

4 61. Further evidence of the back dating scheme by the Individual Defendants  
5 exists in the fact that stock option grants to the Individual Defendants were consistently  
6 correlated to days with yearly-low closing prices, quarterly-low prices or directly in advance  
7 of sharp increases in the price of UTStarcom stock. For example:

8 a. In the fiscal year ending on December 31, 2002, UTStarcom made two  
9 option grants to Lu: first, a grant of 150,000 options purportedly on  
10 February 28, 2002. On February 28, 2002, UTStarcom stock closed at  
11 its lowest price of the year to date, \$ 20.25. On March 1, 2002, the  
12 Company's stock price took a turn and began to rise steadily. Second,  
13 UTStarcom granted 75,000 options to Lu purportedly on July 25, 2002.  
14 On July 25, 2002, UTStarcom stock closed at \$ 15.72, the lowest  
15 closing price for the year to date. July 25, 2002 immediately preceded  
16 a rise in UTStarcom stock.

17 b. In the fiscal year ending on December 31, 2002, UTStarcom made two  
18 option grants to Wu: first, a grant of 100,000 options purportedly on  
19 February 28, 2002. On February 28, 2002, UTStarcom stock closed at  
20 its lowest price of the year to date, \$ 20.25. On March 1, 2002, the  
21 Company's stock price took a turn and began to rise steadily. Second,  
22 UTStarcom granted 50,000 options to Wu purportedly on July 25,  
23 2002. On July 25, 2002, UTStarcom stock closed at \$ 15.72, the lowest  
24 closing price for the year to date. July 25, 2002 immediately preceded  
25 a rise in UTStarcom stock.

26 c. In the fiscal year ending on December 31, 2002, UTStarcom made two  
27 option grants to Sophie: first, a grant of 100,000 options purportedly on  
28 February 28, 2002. On February 28, 2002, UTStarcom stock closed at



1 its lowest price of the year to date, \$ 20.25. On March 1, 2002, the  
2 Company's stock price took a turn and began to rise steadily. Second,  
3 UTStarcom granted 50,000 options to Lu purportedly on July 25, 2002.  
4 On July 25, 2002, UTStarcom stock closed at \$ 15.72, the lowest  
5 closing price for the year to date. July 25, 2002 immediately preceded  
6 a rise in UTStarcom stock.

7 62. Confidential Witness #1 had first-hand knowledge and witnessed the  
8 fabrication of documents for the purpose of backdating of options by Defendant Barton and  
9 Defendant Sophie.

10 63. In addition to the arbitrary, inconsistent grant dates and grant dates at or near  
11 the lows for the quarter to date or year to date, UTSI stock prices for the backdated options  
12 follow the classic pattern of losses prior to the grant date immediately followed by gains.  
13 These return loss-to-gain, negative-to-positive sign reversals, are significant and far exceed  
14 the largest published significance thresholds. For example, the five day cumulative return for  
15 the 7/25/02 grant date was -26% followed by a cumulative five day return after the grant date  
16 of 6.2%, a 32% swing. This significant swing from a cumulative loss followed by a gain far  
17 exceeds the largest published statistical threshold of a 10% swing or a cumulative -5% loss  
18 followed by a +5% gain. The five day cumulative return up to the 5/11/05 grant date was a  
19 negative -30% followed by a five day cumulative return gain after the grant date of +2.7%.  
20 More than a 32% swing. The magnitude of the significant sign reversals from negative  
21 returns (or losses) before the grant date to positive returns (or gains) following the grant dates  
22 provides strong evidence of intentional backdating activities.

23 **2. Defendants' Understating of Expenses, Improper Tax Treatment of**  
24 **Options and Misrepresentation of the Company's Financial Results**

25 64. As detailed above, Defendants reported inflated net income figures of  
26 UTStarcom by failing to properly account for stock option grants made to UTStarcom senior  
27 officers and employees. Specifically, UTStarcom's expenses were understated and income  
28 was overstated due to the Company's failure to record the compensation expense from the



1 backdated stock options that were granted to officers and employees and its improper tax  
2 treatment of the options.

3 65. Each of the Defendants issued false and misleading statements for the principal  
4 purpose of furthering the backdating scheme by preparing, approving or signing the SEC  
5 filings that understated and misrepresented officer compensation.

6 **3. Defendants' Participation in the Understanding and**  
7 **Misrepresentation of Officer Compensation**

8 66. UTStarcom's annual Proxy Statements for fiscal years 2002 through 2006  
9 contained false statements about the compensation of UTStarcom's officers because they  
10 stated among other things that the exercise price of the stock options was equal to the price of  
11 the stock on the date of the grant. Because of these false statements, shareholders were  
12 mislead about the total compensation of UTStarcom's officers and about the level of oversight  
13 the Board of Directors were exercising over UTStarcom's officers. As such, shareholders had  
14 false information when they were asked to vote for and approve the election of directors.

15 **4. Defendants' False and Misleading Statements Regarding the**  
16 **Company's Tax Withholding Obligation**

17 67. In addition to failing to properly report its tax liabilities, the Company also  
18 violated tax laws by failing to properly withhold tax liabilities upon the exercise of options as  
19 required by IRC § 422.

20 68. The September 6, 2006 testimony of Linda Thomsen, Director of the SEC's  
21 Division of Enforcement, before the U.S. Senate Committee on Finance, explained the  
22 withholding obligations:

23 When an employee exercises a non-statutory option, the difference between the  
24 exercise price and the fair market value of the company's stock on the date of  
25 exercise is treated as ordinary compensation and the employee is generally  
26 taxed on the gain at his or her ordinary income tax rates. The company incurs  
27 employee withholding obligations on this gain, but also is entitled to an  
28 associated tax deduction on the gain. When companies backdate option grants  
to a lower exercise price, employees can obtain a larger taxable gain upon the  
exercise of an NSO and companies can obtain a correspondingly larger tax  
deduction and withholding obligation on that gain.

1 Unlike the exercise of NSOs, incentive stock options, or ISOs, afford  
2 employees favorable tax treatment because any gain at exercise is not taxed as  
3 ordinary income, although the gain may be subject to alternative minimum tax.  
4 Accordingly, a company does not obtain any corresponding tax deductible (or  
5 incur withholding obligations) at the time of the exercise. In addition, in an  
6 employee holds the stock for the statutory holding period prior to sale – one  
7 year after exercise and two years after grant – the sale is considered a  
8 “qualifying disposition” and the entire gain on sale is taxed at favorable capital  
9 gains rates. However, among the statutory requirements of ISOs is that they be  
10 granted at-the-money. An ISO that is granted in-the-money loses its favorable  
11 status and is instead treated under the tax code as a non-statutory option  
12 (NSO), including ordinary income recognition by the employee on any gain at  
13 exercise and a corresponding tax deduction by the company on that gain.  
14 Backdating allows an employee to treat what is in fact a non-qualified option  
15 as an incentive option, which can result in the employee underpaying taxes  
16 while causing the company to lose the tax deduction to which it otherwise  
17 would have been entitled.

18 69. Specifically, for a stock option to qualify as an Incentive Stock Option (“ISO”)  
19 (and thus receive the special tax treatment described above under IRC Section 421(a), it must  
20 meet the requirements of IRC Section 422 when granted and at all time beginning from the  
21 grant until its exercise. Under IRC Section 422, the option price must equal or exceed the fair  
22 market value of the underlying stock at the time of the grant; *i.e.*, the option cannot be in-the-  
23 money when granted. A backdated stock option that has been granted at a discount, therefore,  
24 would violate one of the requirements that apply to ISOs and would not qualify as an ISO.

25 70. If the requirements for an ISO have not been followed, the option will be  
26 treated under the tax rules as a non-qualified option. ISOs are subject to taxation only upon  
27 the sale of the stock. Non-qualified options, however, are subject to income tax and Federal  
28 Insurance Contributions Act (“FICA”) withholding upon exercise. The backdated stock  
options granted to UTStarcom officers and employees did not qualify as ISOs because they  
were granted at a discount, and, therefore, they should have been classified as non-qualified  
options.

71. Because the backdated stock options constituted non-qualified options,  
UTStarcom was liable for the income tax and payments under FICA that it failed to withhold  
upon the recipient’s exercise of the discounted options. Defendants, as well as others,  
exercised options during the Class Period that were granted between 2000 and 2006, the

1 period during which the options were backdated. Accordingly, UTStarcom should have, but  
2 failed to, withhold monies when these backdated options were exercised.

3 72. The Company's 2007 3<sup>rd</sup> Quarter 10-Q strongly supports an inference that  
4 UTStarcom issued ISOs that were disqualified because of the backdated option prices, but  
5 failed to withhold monies:

6 In some cases, in correcting the measurement date for previously granted stock  
7 options additional taxable income to employees arises on which additional  
8 payroll taxes are due from the employee as well as the Company. The  
9 Company has assumed responsibility for all additional payroll taxes plus  
10 related penalties and interest arising from the restatement of stock-based  
11 compensation, including amounts otherwise payable by stock option recipients,  
12 and the Company's restated financial statements include a \$1.5 million accrual  
13 for this estimated expense.

11 **XI. UTSTARCOM ISSUED MATERIALLY FALSE AND MISLEADING**  
12 **STATEMENTS DURING THE CLASS PERIOD**

13 73. During the Class Period, Defendants issued a series of false and misleading  
14 statements in violation of sections 10(b), 14(a), and 20(a) of the Exchange Act and Rule 10b-  
15 5. These statements fall within several categories. First, the Defendants issued false and  
16 misleading statements regarding the Company's financials. Second the Defendants issued  
17 false and misleading statements regarding the terms and value of the options granted to  
18 officers, directors and employees. Third, the Defendants issued false and misleading  
19 statements regarding the Company's internal controls relating to stock option grants and  
20 related financial reporting.

21 74. On February 21, 2003, the Company filed with the SEC its Form 10-K for the  
22 fiscal year ending on December 31, 2002 (the "2002 Form 10-K"). In the Form 10-K,  
23 UTStarcom stated a net income of \$ 107,862,000 for fiscal year 2002 and stock based  
24 compensation expenses of \$2,209,000. Defendants Lu, Wu, Sophie and Toy signed the 2002  
25 Form 10-K. The certifications that Defendants Lu and Sophie each signed pursuant to § 906  
26 of the Sarbanes-Oxley Act of 2002, which were included in the 2002 Form 10-K, falsely  
27 stated that information contained in the 2002 Form 10-K fairly presents in all material  
28 respects the financial condition and results of operations of UTStarcom.

1           75.     The 2002 Form 10-K also stated the following with regards to the Company's  
2 1997 Stock Option Plan: "[t]he exercise price of ISOs granted under the 1997 plan may not  
3 be less than 100% of the fair market value of common stock on the grant date." With regards  
4 to the Company's 2001 Director Plan, the 2002 Form 10-K stated: "[u]nder the terms of the  
5 2001 Director Plan, the exercise price of each option granted is the market value of the  
6 common stock on the date of grant."

7           76.     The Company's 2002 Form 10-K also contained the following Sarbanes-Oxley  
8 certification signed by Defendants Lu and Sophie:

9                     In connection with the Report, we, Hong Liang Lu and Michael J. Sophie,  
10                    certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906  
11                    of the Sarbanes-Oxley Act of 2002, that: (1) The Report fully complies with  
12                    the requirements of section 13(a) or 15(d) of the Securities Exchange Act of  
                      1934; and (2) The information contained in the Report fairly presents, in all  
                      material respects, the financial condition and results of operations of the  
                      Company.

13           77.     The statements set forth above in ¶ 79-81 were materially false and misleading.  
14 As was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because  
15 UTStarcom had backdated options, causing them to have intrinsic value on the date of grant,  
16 the Company underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had  
17 these options been properly accounted for, the Company would have recognized additional  
18 stock-based compensation expenses in 2002 totaling \$ 8,769,000. The Sarbanes-Oxley  
19 certifications signed by Lu and Sophie were materially false and misleading because  
20 UTStarcom underreported its expenses, net income and accumulated deficit and therefore its  
21 financial statements did not fairly present its financial condition and results of operations.  
22 Further these statements were false and misleading because they state that options were  
23 granted with an exercise price of at least 100% of the fair market value of the Company's  
24 stock on the date of grant, when in fact they were backdated. The statements were  
25 additionally false and misleading because they state that the Company properly accounted for  
26 stock grants pursuant to APB 25.

27           78.     On May 12, 2003, the Company filed with the SEC its quarterly report on  
28 Form 10-Q for the period ending March 31, 2003. For the three month period ending March

1 31, 2003, the Company reported net income of \$ 41,168,000 (\$0.37 per diluted share). The  
2 Form 10-Q was signed by Lu and Sophie.

3 79. The statement set forth above in ¶ 82 was materially false and misleading. As  
4 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
5 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
6 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
7 been properly accounted for, the Company would have recognized additional stock-based  
8 compensation expenses in 2003 of \$ 6,560,000 totaling \$ 13,260,000. The 2007 3<sup>rd</sup> Quarter  
9 Form 10-Q further discloses that such amounts were required to be amortized over the related  
10 service period, demonstrating that the quarterly report understated net losses for the quarterly  
11 period.

12 80. On August 4, 2003, the Company filed with the SEC its quarterly report on  
13 Form 10-Q for the period ending June 30, 2003. For the three month period ending June 30,  
14 2003, the Company reported net income of \$ 43,450,000 (\$0.36 per diluted share). For the six  
15 month period ending June 30, 2003, the Company reported a net income of \$ 84,168,000  
16 (\$0.72 per diluted share). The Form 10-Q was signed by Lu and Sophie.

17 81. The statement set forth above in ¶ 84 was materially false and misleading. As  
18 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
19 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
20 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
21 been properly accounted for, the Company would have recognized additional stock-based  
22 compensation expenses in 2003 totaling \$ 13,260,000. The 2007 3<sup>rd</sup> Quarter Form 10-Q  
23 further discloses that such amounts were required to be amortized over the related service  
24 period, demonstrating that the quarterly report understated net losses for the quarterly period.

25 82. On November 12, 2003, the Company filed with the SEC its quarterly report  
26 on Form 10-Q for the period ending September 30, 2003. For the three month period ending  
27 September 30, 2003, the Company reported a net income of \$ 65,204,000 (\$0.50 per diluted  
28 share). For the nine month period ending September 30, 2003, the Company reported a net

1 income of \$ 149,822,000 (\$1.23 per diluted share). The Form 10-Q was signed by Lu and  
2 Sophie.

3 83. The statement set forth above in ¶ 86 was materially false and misleading. As  
4 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
5 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
6 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
7 been properly accounted for, the Company would have recognized additional stock-based  
8 compensation expenses in 2003 totaling \$ 13,260,000. The 2007 3<sup>rd</sup> Quarter Form 10-Q  
9 further discloses that such amounts were required to be amortized over the related service  
10 period, demonstrating that the quarterly report understated net losses for the quarterly period.

11 84. On March 9, 2004 and restated on April 13, 2004, the Company filed with the  
12 SEC its Form 10-K for the fiscal year ending on December 31, 2003 (the "2003 Form 10-K").  
13 In the Form 10-K, UTStarcom stated a net income of \$ 215,532,000 for fiscal year 2003 and  
14 stock based compensation expenses of \$3,071,000. Defendants Lu, Wu, Sophie and Toy  
15 signed the 2003 Form 10-K. The certifications that Defendants Lu and Sophie each signed  
16 pursuant to § 906 of the Sarbanes-Oxley Act of 2002, which were included in the 2003 Form  
17 10-K, falsely stated that information contained in the 2003 Form 10-K fairly presents in all  
18 material respects the financial condition and results of operations of UTStarcom.

19 85. The 2003 Form 10-K also stated the following with regards to the Company's  
20 1997 Stock Option Plan: "[t]he exercise price of ISOs granted under the 1997 plan may not  
21 be less than 100% of the fair market value of common stock on the grant date." With regards  
22 to the Company's 2001 Director Plan, the 2003 Form 10-K stated: "[u]nder the terms of the  
23 2001 Director Plan, the exercise price of each option granted is the market value of the  
24 common stock on the date of grant."

25 86. The Company's 2003 Form 10-K also contained the following Sarbanes-Oxley  
26 certification signed by Defendants Lu and Sophie:

27 In connection with the Report, we, Hong Liang Lu and Michael J. Sophie,  
28 certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906  
of the Sarbanes-Oxley Act of 2002, that: (1) The Report fully complies with

1 the requirements of section 13(a) or 15(d) of the Securities Exchange Act of  
2 1934; and (2) The information contained in the Report fairly presents, in all  
3 material respects, the financial condition and results of operations of the  
4 Company.

5 87. The statements set forth above in ¶ 89-91 were materially false and misleading.  
6 As was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because  
7 UTStarcom had backdated options, causing them to have intrinsic value on the date of grant,  
8 the Company underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had  
9 these options been properly accounted for, the Company would have recognized additional  
10 stock-based compensation expenses in 2003 of \$ 10,189,000 totaling \$ 13,260,000. The  
11 Sarbanes-Oxley certifications signed by Lu and Sophie were materially false and misleading  
12 because UTStarcom underreported its expenses, net income and accumulated deficit and  
13 therefore its financial statements did not fairly present its financial condition and results of  
14 operations. Further these statements were false and misleading because they state that options  
15 were granted with an exercise price of at least 100% of the fair market value of the  
16 Company's stock on the date of grant, when in fact they were backdated. The statements  
17 were additionally false and misleading because they state that the Company properly  
18 accounted for stock grants pursuant to APB 25.

19 88. On May 10, 2004, the Company filed with the SEC its quarterly report on  
20 Form 10-Q for the period ending March 31, 2004. For the three month period ending March  
21 31, 2004, the Company reported net income of \$ 54,766,000 (\$0.40 per diluted share). By  
22 signing the Form 10-Q and certifications, pursuant to the Sarbanes-Oxley Act, Sophie  
23 certified that the information contained in the quarterly report fairly presented in all material  
24 respects UTStarcom's financial condition and results. Sophie further certified that they had  
25 disclosed all instances of fraud involving management or other employees who had a  
26 significant role in the Company's internal control financial reporting.

27 89. The statement set forth above in ¶ 93 was materially false and misleading. As  
28 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, the Company over-  
reported stock-based compensation expenses for 2004. The 2007 3<sup>rd</sup> Quarter Form 10-Q



1 discloses that, had these options been properly accounted for, the Company would have  
2 recognized a reduction stock-based compensation expenses in 2004 amounting to \$ 160,000  
3 reducing the total stock-based compensation expenses for the year to \$ 210,000. The 2007  
4 3<sup>rd</sup> Quarter Form 10-Q further discloses that such amounts were required to be amortized over  
5 the related service period, demonstrating that the quarterly report understated net losses for  
6 the quarterly period.

7 90. On August 16, 2004, the Company filed with the SEC its quarterly report on  
8 Form 10-Q for the period ending June 30, 2004. For the three month period ending June 30,  
9 2004, the Company reported net income of \$ 43,863,000 (\$0.33 per diluted share). For the six  
10 month period ending June 30, 2004, the Company reported net income of \$ 98,629,999 (\$0.73  
11 per diluted share). By signing the Form 10-Q and certifications, pursuant to the Sarbanes-  
12 Oxley Act, Sophie certified that the information contained in the quarterly report fairly  
13 presented in all material respects UTStarcom's financial condition and results. Sophie further  
14 certified that they had disclosed all instances of fraud involving management or other  
15 employees who had a significant role in the Company's internal control financial reporting.

16 91. The statement set forth above in ¶ 95 was materially false and misleading. As  
17 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, the Company over-  
18 reported stock-based compensation expenses for 2004. The 2007 3<sup>rd</sup> Quarter Form 10-Q  
19 discloses that, had these options been properly accounted for, the Company would have  
20 recognized a reduction stock-based compensation expenses in 2004 amounting to \$ 160,000  
21 reducing the total stock-based compensation expenses for the year to \$ 210,000. The 2007  
22 3<sup>rd</sup> Quarter Form 10-Q further discloses that such amounts were required to be amortized over  
23 the related service period, demonstrating that the quarterly report understated net losses for  
24 the quarterly period.

25 92. On November 9, 2004, the Company filed with the SEC its quarterly report on  
26 Form 10-Q for the period ending September 30, 2004. For the three month period ending  
27 September 30, 2004, the Company reported a net income of \$ 4,897,000 (\$0.04 per diluted  
28 share). For the nine month period ending September 30, 2004, the Company reported a net



1 income of \$ 103,616,000 (\$0.78 per diluted share). By signing the Form 10-Q and  
2 certifications, pursuant to the Sarbanes-Oxley Act, Sophie certified that the information  
3 contained in the quarterly report fairly represented in all material respects UTStarcom's  
4 financial condition and results. Sophie further certified that they had disclosed all instances of  
5 fraud involving management or other employees who had a significant role in the Company's  
6 internal control financial reporting.

7 93. The statement set forth above in ¶ 97 was materially false and misleading. As  
8 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, the Company over-  
9 reported stock-based compensation expenses for 2004. The 2007 3<sup>rd</sup> Quarter Form 10-Q  
10 discloses that, had these options been properly accounted for, the Company would have  
11 recognized a reduction stock-based compensation expenses in 2004 amounting to \$ 160,000  
12 reducing the total stock-based compensation expenses for the year to \$ 210,000. The 2007  
13 3<sup>rd</sup> Quarter Form 10-Q further discloses that such amounts were required to be amortized over  
14 the related service period, demonstrating that the quarterly report understated net losses for  
15 the quarterly period.

16 94. On April 15, 2005, the Company filed with the SEC its Form 10-K for the  
17 fiscal year ending on December 31, 2004 (the "2004 Form 10-K"). In the Form 10-K,  
18 UTStarcom stated a net income of \$ 69,824,000 (\$0.54 per diluted share) for fiscal year 2004,  
19 as restated in its 2006 Form 10-K and stock based compensation expenses of \$ 2,154,000.  
20 Defendants Lu, Wu, Sophie and Toy signed the 2004 Form 10-K. The certifications that  
21 Defendants Lu and Sophie each signed pursuant to § 906 of the Sarbanes-Oxley Act of 2002,  
22 which were included in the 2004 Form 10-K, falsely stated that information contained in the  
23 2004 Form 10-K fairly presents in all material respects the financial condition and results of  
24 operations of UTStarcom.

25 95. The 2004 Form 10-K also stated the following with regards to the Company's  
26 1997 Stock Option Plan: "[t]he exercise price of ISOs granted under the 1997 plan may not  
27 be less than 100% of the fair market value of common stock on the grant date." With regards  
28 to the Company's 2001 Director Plan, the 2003 Form 10-K stated: "[u]nder the terms of the

1 2001 Director Plan, the exercise price of each option granted is the market value of the  
2 common stock on the date of grant.”

3 96. The Company’s 2004 Form 10-K also contained the following Sarbanes-Oxley  
4 certification signed by Defendants Lu and Sophie:

5 In connection with the Report, we, Hong Liang Lu and Michael J. Sophie,  
6 certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906  
7 of the Sarbanes-Oxley Act of 2002, that: (1) The Report fully complies with  
8 the requirements of section 13(a) or 15(d) of the Securities Exchange Act of  
1934; and (2) The information contained in the Report fairly presents, in all  
material respects, the financial condition and results of operations of the  
Company.

9 97. The statements set forth above in ¶ 99-101 were materially false and  
10 misleading. As was ultimately disclosed in UTStarcom’s 2007 3<sup>rd</sup> Quarter Form 10-Q,  
11 because UTStarcom had backdated options, causing them to have intrinsic value on the date  
12 of grant, the Company underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses  
13 that, had these options been properly accounted for, the Company would have recognized a  
14 reduction stock-based compensation expenses in 2004 amounting to \$ 160,000 reducing the  
15 total stock-based compensation expenses for the year to \$ 210. The Sarbanes-Oxley  
16 certifications signed by Lu and Sophie were materially false and misleading because  
17 UTStarcom underreported its expenses, net income and accumulated deficit and therefore its  
18 financial statements did not fairly present its financial condition and results of operations.  
19 Further these statements were false and misleading because they state that options were  
20 granted with an exercise price of at least 100% of the fair market value of the Company’s  
21 stock on the date of grant, when in fact they were backdated. The statements were  
22 additionally false and misleading because they state that the Company properly accounted for  
23 stock grants pursuant to APB 25.

24 98. On May 10, 2005, the Company filed with the SEC its quarterly report on  
25 Form 10-Q for the quarter ending on March 31, 2005. For the three month period ending  
26 March 31, 2005, the Company reported net income of \$ 37,044,000 (\$0.29 per diluted share).  
27 By signing the Form 10-Q and certifications, pursuant to the Sarbanes-Oxley Act, Sophie  
28 certified that the information contained in the quarterly report fairly presented in all material

1 respects UTStarcom's financial condition and results. Sophie further certified that they had  
2 disclosed all instances of fraud involving management or other employees who had a  
3 significant role in the Company's internal control financial reporting.

4 99. The statement set forth above in ¶ 103 was materially false and misleading. As  
5 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
6 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
7 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
8 been properly accounted for, the Company would have recognized additional stock-based  
9 compensation expenses in 2005 of \$ 2,793,000 totaling \$ 4,947,000. The 2007 3<sup>rd</sup> Quarter  
10 Form 10-Q further discloses that such amounts were required to be amortized over the related  
11 service period, demonstrating that the quarterly report understated net losses for the quarterly  
12 period.

13 100. On August 9, 2005, the Company filed with the SEC its quarterly report on  
14 Form 10-Q for the period ending June 30, 2005. For the three month period ending June 30,  
15 2005, the Company reported net loss of \$ 73,948,000 (\$0.64 per diluted share). For the six  
16 month period ending June 30, 2005, the Company reported net loss of \$ 36,904,000 (\$0.32  
17 per diluted share). By signing the Form 10-Q and certifications, pursuant to the Sarbanes-  
18 Oxley Act, Sophie certified that the information contained in the quarterly report fairly  
19 presented in all material respects UTStarcom's financial condition and results. Sophie further  
20 certified that they had disclosed all instances of fraud involving management or other  
21 employees who had a significant role in the Company's internal control financial reporting.

22 101. The statement set forth above in ¶ 105 was materially false and misleading. As  
23 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
24 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
25 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
26 been properly accounted for, the Company would have recognized additional stock-based  
27 compensation expenses in 2005 of \$ 2,793,000 totaling \$ 4,947,000. The 2007 3<sup>rd</sup> Quarter  
28 Form 10-Q further discloses that such amounts were required to be amortized over the related

1 service period, demonstrating that the quarterly report understated net losses for the quarterly  
2 period.

3 102. On November 9, 2005, the Company filed with the SEC its quarterly report on  
4 Form 10-Q for the period ending September 30, 2005. For the three month period ending  
5 September 30, 2005, the Company reported net loss of \$ 402,661,000 (\$3.40 per diluted share).  
6 For the nine month period ending September 30, 2005, the Company reported net loss of \$  
7 439,367,000 (\$3.79 per diluted share). By signing the Form 10-Q and certifications, pursuant  
8 to the Sarbanes-Oxley Act, Sophie certified that the information contained in the quarterly  
9 report fairly presented in all material respects UTStarcom's financial condition and results.  
10 Sophie further certified that they had disclosed all instances of fraud involving management or  
11 other employees who had a significant role in the Company's internal control financial  
12 reporting.

13 103. The statement set forth above in ¶ 105 was materially false and misleading. As  
14 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
15 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
16 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
17 been properly accounted for, the Company would have recognized additional stock-based  
18 compensation expenses in 2005 of \$ 2,793,000 totaling \$ 4,947,000. The 2007 3<sup>rd</sup> Quarter  
19 Form 10-Q further discloses that such amounts were required to be amortized over the related  
20 service period, demonstrating that the quarterly report understated net losses for the quarterly  
21 period.

22 104. On June 1, 2006, the Company filed with the SEC its Form 10-K for the fiscal  
23 year ending on December 31, 2005 (the "2005 Form 10-K"). In the Form 10-K, UTStarcom  
24 stated a net loss of \$ 487,359,000 (\$4.16 per diluted share) for fiscal year 2005 and stock  
25 based compensation expenses of \$2,154,000. Defendants Lu, Wu, Barton, and Toy signed the  
26 2005 Form 10-K. The certifications that Defendants Lu and Barton each signed pursuant to §  
27 906 of the Sarbanes-Oxley Act of 2002, which were included in the 2002 Form 10-K, falsely  
28

1 stated that information contained in the 2002 Form 10-K fairly presents in all material  
2 respects the financial condition and results of operations of UTStarcom.

3 105. The 2005 Form 10-K also stated the following with regards to the Company's  
4 1997 Stock Option Plan: "[t]he exercise price of ISOs granted under the 1997 plan may not  
5 be less than 100% of the fair market value of common stock on the grant date." With regards  
6 to the Company's 2001 Director Plan, the 2002 Form 10-K stated: "[u]nder the terms of the  
7 2001 Director Plan, the exercise price of each option granted is the market value of the  
8 common stock on the date of grant."

9 106. The Company's 2005 Form 10-K also contained the following Sarbanes-Oxley  
10 certification signed by Defendants Lu and Barton:

11 In connection with the Report, we, Hong Liang Lu and Francis Barton, certify,  
12 pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the  
13 Sarbanes-Oxley Act of 2002, that: (1) The Report fully complies with the  
14 requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934;  
and (2) The information contained in the Report fairly presents, in all material  
respects, the financial condition and results of operations of the Company.

15 107. The statements set forth above in ¶ 109-111 were materially false and  
16 misleading. As was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q,  
17 because UTStarcom had backdated options, causing them to have intrinsic value on the date  
18 of grant, the Company underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses  
19 that, had these options been properly accounted for, the Company would have recognized  
20 additional stock-based compensation expenses in 2005 of \$2,793,000 totaling \$ 4,947,000.  
21 The Sarbanes-Oxley certifications signed by Lu and Barton were materially false and  
22 misleading because UTStarcom underreported its expenses, net income/losses and  
23 accumulated deficit and therefore its financial statements did not fairly present its financial  
24 condition and results of operations. Further these statements were false and misleading  
25 because they state that options were granted with an exercise price of at least 100% of the fair  
26 market value of the Company's stock on the date of grant, when in fact they were backdated.  
27 The statements were additionally false and misleading because they state that the Company  
28 properly accounted for stock grants pursuant to APB 25.

1           108. On June 22, 2006, the Company filed with the SEC its quarterly reports on  
2 Form 10-Q for the period ending April 30, 2006. For the three month period ending March  
3 31, 2006, the Company reported net loss of \$ 10,635,000 (\$0.09 per diluted share). By  
4 signing the Form 10-Q and certifications, pursuant to the Sarbanes-Oxley Act, Barton  
5 certified that the information contained in the quarterly report fairly presented in all material  
6 respects UTStarcom's financial condition and results. Barton further certified that they had  
7 disclosed all instances of fraud involving management or other employees who had a  
8 significant role in the Company's internal control financial reporting.

9           109. The statement set forth above in ¶ 113 was materially false and misleading. As  
10 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
11 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
12 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
13 been properly accounted for, the Company would have recognized a reduction in net income  
14 in the first quarter of \$671,000.

15           110. On August 9, 2006, the Company filed with the SEC its quarterly reports on  
16 Form 10-Q for the period ending June 30, 2006. For the three month period ending June 30,  
17 2006, the Company reported net loss of \$ 21,443,000 (\$0.18 per diluted share). For the six  
18 month period ending June 30, 2006, the Company reported net loss of \$ 32,078,000 (\$0.27  
19 per diluted share). By signing the Form 10-Q and certifications, pursuant to the Sarbanes-  
20 Oxley Act, Barton certified that the information contained in the quarterly report fairly  
21 presented in all material respects UTStarcom's financial condition and results. Barton further  
22 certified that they had disclosed all instance of fraud involving management or other  
23 employees who had a significant role in the Company's internal control financial reporting.

24           111. The statement set forth above in ¶ 115 was materially false and misleading. As  
25 was ultimately disclosed in UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q, because UTStarcom  
26 had backdated options, causing them to have intrinsic value on the date of grant, the Company  
27 underreported expenses. The 2007 3<sup>rd</sup> Quarter Form 10-Q discloses that, had these options  
28

1 been properly accounted for, the Company would have recognized a reduction in net income  
2 in the second quarter of \$510,000.

3 112. UTStarcom's 10-Ks, 10-Qs, and proxy statements during the Class Period  
4 were false and misleading as a result of Defendants having either knowingly, or with  
5 deliberate recklessness, manipulated the grant dates on stock options in order to enrich the  
6 Individual Defendants by receiving favorable backdated exercise prices on the options.  
7 Defendants thereby under-reported the Company's compensation expenses while inflating the  
8 Company's net income during the Class Period. Furthermore, the Company's financial  
9 statements did not comply with Generally Accepted Accounting Principles on account of the  
10 understatement of expenses and the overstatement of net income. Each dollar diverted to the  
11 Individual Defendants via the backdating of options has come at the expense of the Company.  
12 This was the result of deficient and defective controls.

13 **XI. THE TRUTH BEGINS TO EMERGE**

14 **A. VOLUNTARY REVIEW OF GRANT PRACTICES**

15 113. On November 7, 2006, UTStarcom announced in a press release that it had  
16 commenced a voluntary review of its historical equity award grant practices. The Nominating  
17 and Corporate Governance committee of the board directed the review. They were assisted  
18 by independent legal counsel and independent accounting counsel. In reaction to this news,  
19 the Company's share price fell 9% from a closing price of \$ 10.23 on November 7, 2007 to a  
20 closing price of \$ 9.32 on November 9, 2006 after the market had absorbed the information.

21 114. After this announcement, Forbes.com noted that UTStarcom's stock had been  
22 rising since early October, but after the November 7th announcement that the Company was  
23 investigating grants of stock option grants, the share price tumbled.

24 115. On February 1, 2007, the Company provided an update on the equity grant  
25 review in a press release. Although the review was ongoing at that point, the Company  
26 indicated that incorrect measurement dates for certain stock option grants were used for  
27 financial accounting and disclosure purposes. The Company determined that its financial  
28 statements for each of the three fiscal years in the period ended December 31, 2005 and



1 financial statements for fiscal years prior to fiscal 2003 should no longer be relied upon. At  
 2 this time, the Company expected to record additional compensation charges of approximately  
 3 \$ 50 million.

4 116. On July 24, 2007, UTStarcom announced the preliminary results of its review  
 5 of historical equity award practices. The press release stated, in relevant part:

6 As previously communicated on February 1, 2007, the independent review by  
 7 the Nominating and Corporate Governance Committee of the Company's  
 8 Board of Directors (the "Governance Committee") found that in certain  
 9 instances all actions that establish a measurement date under the requirements  
 10 of Accounting Principles Board No. 25, Accounting for Stock Issued to  
 11 Employees, had not occurred at the grant date, which had been used as the  
 12 measurement date in accounting for Company stock option grants. A later date,  
 13 when all such actions had taken place, should have been used as the  
 14 measurement date for these stock options. The Audit Committee of the  
 15 Company's Board of Directors (the "Audit Committee") then determined, in  
 16 consultation with and on the recommendation of the Company's management,  
 17 the effect of using incorrect measurement dates would require the Company to  
 18 record material additional stock-based compensation charges in its previously  
 19 issued financial statements.

20 The Company therefore announced its previously issued financial statements  
 21 for the years 2000 through 2006, including interim periods within these fiscal  
 22 years, should no longer be relied upon.

23 The Company has now determined that *the amount of the non-cash*  
 24 *restatement will be approximately \$28 million over the years 2000 through*  
 25 *2006.* (emphasis added)

26 117. Based in substantial part on these revelations, the market responded sharply to  
 27 this announcement and UTStarcom stock plummeted by 22% from a closing price of \$ 4.73  
 28 on July 22, 2007 to a closing price of \$ 3.70 on July 25, 2007, when the market had fully  
 absorbed the news. The stock price continued to fall in the subsequent days.

## 29 **B. THE RESTATEMENT**

30 118. On October 10, 2007, UTStarcom filed its 2007 3<sup>rd</sup> Quarter Form 10-Q, signed  
 31 by Barton. The Company, in relevant part, detailed:

32 We also conducted a voluntary review of historical stock option practices under  
 33 the direction of the Nominating and Corporate Governance Committee of our  
 34 Board of Directors ("Governance Committee"). This review considered all  
 35 option grant awards made in the period from February 29, 2000, shortly before  
 36 the initial public offering of our Common Stock, through August 2006 for  
 37 compliance with the various stock-based compensation accounting standards  
 applicable during this period as well as the rules of our stock option plans. *We*



1 *found that in a number of instances we did not use the proper date as the*  
2 *measurement date in determining whether stock options had been issued*  
3 *with exercise prices below the fair value of our common stock.* Therefore, we  
4 have restated our previously issued financial statements for the years ended  
5 December 31, 1998 through 2005 to account for an additional \$25.5 million of  
6 stock compensation expense that should have been recognized over the period  
7 together with an equal increase in additional paid-in capital to recognize the  
8 intrinsic value assigned to these issuances of equity securities. Related  
9 adjustments of payroll and income taxes resulted in an additional \$0.5 million  
10 of expense being recognized for the 1998 through 2005 period and total  
11 stockholders' equity being reduced by a total of \$2.1 million at December 31,  
12 2005. During the first six months of 2006 an additional \$1.2 million of stock  
13 compensation expense was recognized, which reduced our previously reported  
14 operating results for this period. During the three and nine months ended  
15 September 30, 2005 (in thousands), stock compensation expense totaling \$76  
16 and (\$1,470), respectively, was recognized.

17 119. With regard to the Governance Committees' review, the Company described  
18 the process, stating, in relevant part:

19 In November 2006, we announced we had commenced a voluntary review of  
20 historical stock option practices under the leadership of the Governance  
21 Committee following a preliminary review by management which identified  
22 potential deficiencies and discrepancies in the documentation of stock option  
23 grants. The review considered all option grant awards made in the period from  
24 February 29, 2000, shortly before the initial public offering of our Common  
25 Stock, through August 2006 ("Review Period") for compliance with the  
26 various stock-based compensation accounting standards applicable during the  
27 Review Period as well as the rules of our stock option plans. The Governance  
28 Committee engaged independent outside legal counsel to assist in the review  
who, in turn, engaged forensic accountants. (Separate law firms and separate  
forensic accounting firms were engaged by the Audit Committee and the  
Governance Committee for the China sales investigation and the stock option  
accounting review.) In the rest of this discussion, this group collectively is  
referred to as the Stock Option Review Team and their actions and activities  
are referred to as the Stock Option Review. The Stock Option Review Team  
members spent over 11,000 hours in this review, and the Governance  
Committee met with the Stock Option Review Team on more than a dozen  
occasions to receive, discuss, and consider the Stock Option Review Team's  
information and findings.

At the time the review commenced, the Governance Committee consisted of  
three members of the Board of Directors, all of whom are independent  
directors. The Committee decided to delegate supervision of the review to Mr.  
Jeff Clarke, its Chairman, who joined our Board in 2005 and had not served on  
the Compensation Committee of the Board of Directors ("Compensation  
Committee") during the period under review. The Governance Committee also  
consisted of two other independent directors, Mr. Larry D. Horner and Mr.  
Thomas Toy, who also serve on the Board's Compensation Committee. Mr.  
Allen Lenzmeier was appointed to the Governance Committee on April 27,  
2007.

Review procedures included:

- interviews of individuals involved with granting, advising, administering, or accounting for stock options, including current and former: management, members of the Board of Directors, employees, and non-employee professionals;
- review of relevant stock administration, human resource, legal, and finance department files and records;
- review of stock option grant information in select employee personnel files;
- review by at least 30 attorneys and 15 forensic accountants of approximately 250,000 potentially relevant e-mails and documents in electronic format selected through electronic discovery techniques from over 1.8 million electronic documents processed;
- review of the electronic database of the Company's stock option activity maintained by a third party along with communications to and from this service provider;
- reconciliation of grant activity from approval documents executed by the Compensation Committee with the electronic database;
- reconciliation of stock option grant, exercise, and cancellation information from SEC filings with select employee personnel files and the electronic database;
- statistical and judgmental pattern analysis;
- follow-up on matters raising questions about the option granting process and its history, conduct of those involved with granting, advising, administering, or accounting for stock options, or the accounting treatment for stock options; and
- follow-up on items or issues requested or identified by management or the Company's independent registered public accounting firm.

The Stock Option Review Team, management, and the Governance Committee decided to group stock option grants into six award categories based on differences in what constituted substantive approval for each category under our stock option granting practices as well as giving consideration to the risk of intentional misstatement of the grant date. Guidance in a September 19, 2006 letter publicly issued by the SEC's Chief Accountant focuses on the concept that a measurement date under Accounting Principles Board Opinion No. 25 *Accounting for Stock Issued to Employees* ("APB 25"), the accounting standard governing our stock option accounting through 2005, does not occur until the number of shares an individual employee is entitled to receive and the exercise price is determined with finality (i.e., no longer subject to change). This is the date on which substantive approval occurred, and depending on a company's facts and circumstances the guidance from the SEC discussed above recognizes a company may determine that the measurement date for some stock option grants may occur before all required granting actions have occurred — such as final approval by the Compensation Committee. This alternative is available only when a review of all facts and circumstances supports a conclusion that substantive approval occurs earlier than when all

1 required granting actions have occurred and there is no evidence of fraudulent  
2 or manipulative conduct in the company's option granting practices.

3 In determining the measurement date to be used, the Stock Option Review  
4 Team, management, and the Governance Committee agreed to use the  
5 following definitions as constituting the proper measurement date, and  
6 generally these dates were used in testing the stated grant dates or establishing  
7 corrected measurement dates:

8	<b>Discretionary Director and Officer Grants</b>	The date of a Compensation Committee meeting where the grant was approved or the date the final Compensation Committee signer approved the grant when approval occurred through unanimous written consent documents ("UWC").
9	<b>Automatic Director Grants</b>	The date specified in the relevant stock option plan.
10	<b>Broadbase</b>	The date the grantee list, including the allocation of shares to individual grantees, was complete. Compensation Committee approval was considered perfunctory due to delegation of authority to management.
11	<b>Acquisition</b>	The first Compensation Committee meeting following the acquisition, provided grantees had received employment offer letters stating the number of stock options to be granted before such date, because this was the date at which the option exercise price was established. Compensation Committee approval was considered perfunctory due to delegation of authority to management.
12	<b>New Hire</b>	The first scheduled Compensation Committee meeting following the first day of employment, because this was the date at which the option exercise price was established. The number of options was based on either grant amounts specified in an employment offer letter or, in some cases, on a matrix that assigned grant amounts based on position and level within the Company. Compensation Committee approval was considered perfunctory due to delegation of authority to management.
13	<b>Other Merit</b>	The date the grantee list, including the allocation of shares to grantees, was substantially complete. Compensation Committee approval was considered perfunctory due to delegation of authority to management.

14 For 12 tested grant dates where a corrected measurement date was required, the  
15 Stock Option Review Team and management were unable to locate sufficient  
16 evidence to establish a corrected measurement date using our established

1 criteria for the applicable option grant type. In these situations alternative  
2 available evidence was used to establish the corrected measurement date.

3 During the period covered by the Stock Option Review, we granted stock  
4 options on approximately 34 million shares of our Common Stock at 197 grant  
5 dates. The review specifically examined the appropriateness of the stated grant  
6 date for approximately 90% of the stock options granted, including all stock  
7 option grants made to directors and officers, all broadbase grants and all option  
8 grants made in connection with business acquisitions.

9 120. The results of the Governance's Committees' review are summarized, in  
10 relevant part, by the following:

11 *The Governance Committee's review found 17.9 million stock options of the*  
12 *28.8 million options granted on our Common Stock during 2000 through*  
13 *2005 had incorrect measurement dates. Using the corrected measurement*  
14 *dates, 7.6 million stock options had exercise prices that exceeded the closing*  
15 *price of our Common Stock and therefore had no intrinsic value to be*  
16 *accounted for under APB 25, and 10.3 million stock options had intrinsic*  
17 *value because their exercise prices were below the closing price of our*  
18 *Common Stock. These 10.3 million stock options resulted in an increase in*  
19 *additional non-cash stock-based compensation expense of \$24.3 million, and*  
20 *an additional \$1.5 million of payroll tax related expenses during 2000-2005*  
21 *partially offset by \$0.5 million of income tax benefit as shown in the above*  
22 *table. Of the 10.3 million stock options resulting in additional non-cash*  
23 *stock-based compensation expense, 2.0 million options were granted to*  
24 *officers and directors and resulted in \$6.1 million of additional non-cash*  
25 *stock-based compensation expense.*

26 121. The Governance Committee also concluded that: "[a] key finding of the  
27 Governance Committee was that there were deficiencies with the process by which stock  
28 options were granted during the period from our initial public offering in 2000 through at least  
2005, which resulted in accounting errors. The Governance Committee concluded that certain  
members of management bear varying degrees of responsibility for the deficiencies in the  
process by which options were granted."

### 22 C. THE RESTATEMENT'S IMPACT ON FINANCIAL RESULTS

23 122. The Restatement had a significant and material effect on UTStarcom's  
24 financials. With regard to the impact that such discoveries by the Governance Committee  
25 would have on the Company's financial condition, the Company stated:

26 The corrections for the stock option restatement were to increase (reduce)  
27 previously reported non-cash compensation expense, payroll taxes, income  
28 taxes and net income by the following amounts (in thousands of dollars):

<u>Year ended December 31,</u>	<u>Non-cash stock compensation</u>	<u>Payroll taxes</u>	<u>Income taxes</u>	<u>Net income</u>
1998	\$ 1,244	\$ —	\$ (448)	\$ (796)
1999	—	—	—	—
2000	556	—	(104)	(452)
2001	4,870	—	(942)	(3,928)
2002	8,110	—	(1,550)	(6,560)
2003	12,470	900	(2,281)	(11,089)
Totals through December 31, 2003	27,250	900	(5,325)	(22,825)
2004	(410)	541	250	(381)
2005	(1,290)	60	4,083	(2,853)
2000-2005 Total	25,550	1,501	(992)	(26,059)
<u>2006 quarter ended</u>				
March 31	662	9	—	(671)
June 30	504	6	—	(510)
	<u>\$ 26,716</u>	<u>\$ 1,516</u>	<u>\$ (992)</u>	<u>\$ (27,240)</u>

### *Summary of Restatement Amounts*

The following table presents the decrease in net earnings from the restatement for each restated year:

<u>Year ended December 31</u>	<u>Net income (loss), as previously reported</u>	<u>Restatement adjustments</u>			<u>Net income (loss), as restated</u>
		<u>China Sales</u>	<u>Stock Options</u>	<u>Total</u>	
		<u>(in thousands)</u>			
		<u>(Decrease) Increase</u>			
1998	\$	—	\$ (796)	\$ (796)	
1999		—	—	—	
2000		(4,781)	(452)	(5,233)	
2001		(5,779)	(3,928)	(9,707)	
2002	\$ 107,862	(19,697)	(6,560)	(26,257)	\$ 81,605
2003	\$ 209,856	(6,382)	(11,089)	(17,471)	\$ 192,385

1	Totals					
2	through					
3	December					
3	31, 2003		(36,639)	(22,825)	(59,464)	
4	2004	\$ 69,824	(18,594)	(381)	(18,975)	\$ 50,849
4	2005	\$ (487,359)	(42,433)	(2,853)	(45,286)	\$ (532,645)
5	2000 - 2005					
5	Total		(97,666)	(26,059)	(123,725)	
6	2006 quarter					
6	ended					
7	March 31	\$ (10,635)	1,360	(671)	689	\$ (9,946)
8	June 30	\$ (21,443)	(371)	(510)	(881)	\$ (22,324)
9			\$ (96,677)	\$ (27,240)	\$ (123,917)	

10 The cumulative effect on stockholders' equity at December 31, 2003 from the  
 11 above corrections was as follows (in thousands):

12	Increase (decrease) in paid-in capital and deferred stock	
13	compensation:	
14	Values assigned to stock options	\$ 27,250
15	Reduction of previously recorded income tax benefits from stock	
15	options	(1,278)
16	Net increase in paid-in capital and deferred stock compensation	25,972
17	(Increase) decrease in accumulated deficit:	
18	Revenue and related cost of sales deferral for China system sales	(36,639)
19	Additional non-cash compensation expense from stock options	(27,250)
20	Payroll taxes for values assigned to stock options	(900)
21	Income tax benefit from additional compensation and payroll tax	
21	expense	5,325
22	Net increase in accumulated deficit	(59,464)
23	Net decrease in stockholders' equity at December 31, 2003	\$ (33,492)

**XIII. ADDITIONAL FALSE AND MISLEADING STATEMENTS AND OMISSIONS****A. DEFENDANTS CERTIFIED FALSE AND MISLEADING  
FINANCIAL RESULTS**

123. Defendants Lu, Barton and Sophie knowingly certified false and misleading financial statements. Defendants Lu, Barton and Sophie certified the following financial statements during the Class Period:

Type of Filing	Filing Period	Filing Date	Signed/Certified by CEO	Signed/Certified by CFO
10-Q	Quarterly period ended 9/30/2002	11/8/2002	Lu	Sophie
10-K	Fiscal year ended 12/31/2002	2/21/2003	Lu	Sophie
10-Q	Quarterly period ended 3/31/2003	5/12/2003	Lu	Sophie
10-Q	Quarterly period ended 6/30/2003	8/4/2003	Lu	Sophie
10-Q/A	Quarterly period ended 3/31/2003	9/8/2003	Lu	Sophie
10-K/A	Fiscal year ended 12/31/2002	9/8/2003	Lu	Sophie
10-Q	Quarterly period ended 9/30/2003	11/12/2003	Lu	Sophie
10-K	Fiscal year ended 12/31/2003	3/9/2004	Lu	Sophie
10-Q	Quarterly period	5/10/2004	Lu	Sophie



1		ended 3/31/2004			
2	10-Q	Quarterly period	5/14/2004	Lu	Sophie
3		ended 3/31/2004			
4	10-Q	Quarterly period	8/16/2004	Lu	Sophie
5		ended 6/30/2004			
6	10-Q	Quarterly period	11/9/2004	Lu	Sophie
7		ended 9/30/2004			
8	10-K/A	Fiscal year ended	4/13/2005	Lu	Sophie
9		12/31/2003			
10	10-K	Fiscal year ended	4/15/2005	Lu	Sophie
11		12/31/2004			
12	10-Q	Quarterly period	5/10/2005	Lu	Sophie
13		ended 3/31/2005			
14	10-Q/A	Quarterly period	6/3/2005	Lu	Sophie
15		ended 3/31/2004			
16	10-Q/A	Quarterly period	6/3/2005	Lu	Sophie
17		ended 6/20/2004			
18	10-Q/A	Quarterly period	6/3/2005	Lu	Sophie
19		ended 9/30/2004			
20	10-Q	Quarterly period	8/9/2005	Lu	Sophie
21		ended 6/30/2005			
22	10-Q	Quarterly period	11/9/2005	Lu	Barton
23		ended 9/30/2005			
24	10-K	Fiscal year ended	6/1/2006	Lu	Barton
25		12/31/2005			
26	10-Q	Quarterly period	6/21/2006	Lu	Barton
27		ended 3/31/2006			
28					

10-Q/A	Quarterly period ended 3/31/2006	6/26/2006	Lu	Barton
10-K/A	Fiscal year ended 12/31/2005	6/26/2006	Lu	Barton
10-Q	Quarterly period ended 6/30/2006	8/9/2006	Lu	Barton

124. These financial statements were not in accordance with GAAP and SEC rules. Section 302 of the Sarbanes-Oxley Act of 2002 (“SOX”) and SEC Rules 13a-14(a) and 15d-14(a) of the Exchange Act required Defendant Lu as the CEO and Defendants Sophie and Barton as the CFO, to certify to the SEC and investors both the fairness of the financial information in each quarterly and annual report. In their certifications, Defendants Lu, Sophie and Barton stated that the Company’s financial reports did not contain any untrue statements of material fact or omit to state a material fact. In addition, Defendants Lu, Sophie and Barton stated that UTStarcom had established and maintained disclosure controls and procedures sufficient to ensure that the financial and non-financial information required to be disclosed in SEC reports was recorded, processed, summarized, and reported within the specified time periods.

125. Defendants Lu, Sophie and Barton knowingly certified misleading and inaccurate financial statements that were not in accordance with GAAP and SEC rules. In accordance with § 906 of SOX and 18 U.S.C. § 1350, Defendants Lu, Sophie and Barton were required to certify each periodic report that included financial statements. Their signed certifications falsely stated that: (i) the report fully complied with the requirements of §13(a) or §15(d) of the Exchange Act; and (ii) the information contained in the report fairly presented, in all material respects, the financial condition and results of operations of UTStarcom.

1           126. On the dates noted in the Schedule of Certified Financial Statements at ¶ 129  
2 above, Defendants Lu, Sophie and Barton signed and filed with the SEC certifications under  
3 SEC Rules 13a-14(a)/15d-14(a) of the Exchange Act and § 906 of SOX attesting to the  
4 accuracy and truthfulness of the corresponding Forms 10-K and 10-Q for UTStarcom. At the  
5 time, Defendants Lu, Sophie and Barton signed these certifications, they knew or recklessly  
6 disregarded that they were false for the reasons alleged herein.

7 **XIV. ADDITIONAL ALLEGATIONS OF SCIENTER**

8           127. As alleged herein, the Individual Defendants acted with scienter in that they (a)  
9 had access to all internal data concerning the Company's stock option plans; (b) directed  
10 and/or participated in establishing the terms of the option grants, including the choice of grant  
11 dates and exercise price; (c) knew or with deliberate recklessness disregarded that the public  
12 documents and statements issued or disseminated in the name of the Company were  
13 materially false, incomplete or misleading; (d) knew or with deliberate recklessness  
14 disregarded that such statements of documents would be issued or disseminated to the  
15 investing public; and (e) knowingly or with deliberate recklessness participated or acquiesced  
16 in the issuance of dissemination of such statements or documents as primary violations of the  
17 federal securities laws.

18           128. Additional facts provide actual and strong circumstantial evidence of the  
19 Individual Defendants scienter including: (a) the Company's concessions and admissions; (b)  
20 the Individual Defendants' roles and responsibilities for granting and administering option  
21 grants; (c) the Individual Defendants' desire to personally obtain greater compensation without  
22 public scrutiny; and (d) the pervasiveness and nature of the fraud.

23 **A. THE COMPANY'S ADMISSIONS AND RECENT ACTIONS**  
24 **ESTABLISH DEFENDANTS' SCIENTER**

25           129. Most notably, the Company has made admissions and taken actions that  
26 establish without resort to circumstantial evidence, the scienter of the Individual Defendants:

27           (a) In its 2007 3<sup>rd</sup> Quarter 10-Q, the Company admitted that options were  
28 backdated, stating that "the review found that the number of shares and individual

1 employee was entitled to receive and/or the exercise price for stock option grants was  
2 not determined with finality at the stated grant date at 53 tested grant dates, and the  
3 Company should have used a later date as the measurement date.

4 (b) The Company's restated financials make clear that some backdating  
5 occurred after fiscal year 2002. In fact, the Company noted that almost \$13 million in  
6 additional stock-based compensation expenses were related to fiscal years 2003  
7 through 2005. This is a tacit admission that some backdating occurred after 2002,  
8 which is after SOX changed the requirements for reporting option grants. After  
9 August 29, 2002, option grants had to be reported to the SEC within two days of the  
10 grant. In most cases, this did not occur at UTStarcom. The fact that the options  
11 misconduct occurred both before and after this SOX provision was enacted suggests a  
12 knowing violation of securities laws or at least severe recklessness.

13 (c) During the pendency of the Governance Committees' review of the  
14 stock options, on January 4, 2007, the Company announced that Defendants Lu, Wu,  
15 Barton, Huang, Toy, Clarke, Horner and Lenzmeier had elected to amend any of their  
16 previously granted stock options that might in the future be determined to be  
17 discounted stock options under Section 409A of the Internal Revenue Code of 1986,  
18 as amended ("Section 409A").

19 (d) During the pendency of the Governance Committees' review of the  
20 stock options, on June 6, 2007, the Company announced that as of June 1, 2007, the  
21 employment relationship of UTSI with Ying Wu, the Company's Executive Vice  
22 President, Vice Chairman of the Board of Directors and Chairman and Chief  
23 Executive Officer of UTStarcom China Co., Ltd.

24 (e) On the date that the truth regarding the extent of options backdating at  
25 UTStarcom was revealed by the Company to the public, July 24, 2007, Ying Wu,  
26 former employee and member of the Board of Directors of the Company, notified the  
27 Company that he was resigning as a director of the Company for personal reasons.  
28

**B. DEFENDANTS' SPECIFIC PARTICIPATION IN THE BACKDATING ESTABLISHES THEIR SCIENTER**

130. The Company also concluded that "there were deficiencies with the process by which stock options were granted during the period from the Company's initial public offering in 2000 through at least 2005." As described above, Defendants Lu, Wu, Barton, Sophie, and Toy were responsible for approving the grant dates and exercise prices of the vast majority of option grants during the Class Period.

131. Confidential Witness #1 personally witnessed Defendants Barton and Sophie backdating stock options.

132. As alleged above, the Individual Defendants each participated in the actual selection of backdated grant dates for the principal purpose of furthering the fraud.

**C. DEFENDANTS' PERSONAL ENRICHMENT THROUGH LUCRATIVE STOCK OPTION GRANTS AND INSIDER TRADING SUPPORTS A FINDING OF SCIENTER**

133. The Officer Defendants were motivated to commit the fraudulent scheme in order to reap significant personal profits. The Individual Defendants provided themselves with a direct form of compensation, which amounted to undisclosed and unaccounted for compensation in a number of ways.

134. First, the Officer Defendants each personally obtained backdated options. The following chart sets for the options granted to the Officer Defendants in calendar years 2002 and 2003 as reported in the Company's Proxy Statements and Forms 4 filed with the SEC. As UTStarcom's 2007 3<sup>rd</sup> Quarter Form 10-Q makes clear, 69% of the total \$24.3 million charge taken by UTStarcom related to fiscal years 2002 and 2003.

NAME	GRANT DATE	NUMBER OF OPTIONS GRANTED	EXERCISE PRICE	10 Day Stock Return Reversal <sup>3</sup>
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<sup>3</sup> Stock return reversal totals the 10 day cumulative return prior to the grant date with the 10 day cumulative return following the grant date.

1	Lu	2/28/2002	150,000	\$20.25	31%
2	Wu	2/28/2002	100,000	\$20.25	31%
3	Sophie	2/28/2002	100,000	\$20.25	31%
4	Lu	7/25/2002	75,000	\$15.72	25.6%
5	Wu	7/25/2002	50,000	\$15.72	25.6%
6	Sophie	7/25/2002	50,000	\$15.72	25.6%
7	Lu	2/2/2003	120,000	\$19.04	-5% <sup>4</sup>
8	Wu	2/2/2003	85,000	\$19.04	-5%
9	Sophie	2/2/2003	75,000	\$19.04	-5%

11           135. While UTStarcom has not identified precisely which options were backdated,  
12 it has confirmed that options granted during this period had been retroactively priced for all  
13 employees who received such grants. Based on these admissions, there is a strong inference  
14 that all of the options granted to the Officer Defendants during the Class Period were  
15 backdated options.

16           136. Second, the Officer Defendants actually exercised backdated options, thereby  
17 cashing in on their fraudulent scheme. In total, the Individual Defendants received proceeds  
18 totaling \$36,865,603 from selling shares of stock during the Class Period.

19           137. The Individual Defendants clearly had the motive and opportunity to perpetrate  
20 the fraudulent scheme described herein by virtue of their positions at the Company and roles  
21 in the backdating scheme as alleged herein in addition to the fact that they personally profited  
22 from the scheme.

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27  
28 <sup>4</sup> Although this return reversal is not significant, the stock price rose steadily in the following  
months, reaching the Class Period high in August of 2003.

**D. THE PERVASIVENESS FO THE FRAUDULENT CONDUCT AND  
THE NATURE OF THE ACCOUNTING RULES AT ISSUE FURTHER  
SUPPORTS A STRONG INFERENCE OF SCIENTER**

138. The duration, magnitude and pervasiveness of the scheme support a strong inference of fraudulent conduct on the part of the Individual Defendants. UTStarcom admits that the backdating occurred from 2000 forward, and that the retroactive pricing of stock options affected many employees who received options. Further, as a result of the Individual Defendants' improper reporting of backdated options, *the financial results for fiscal years 2000 through 2006 have been restated*, and the Company recorded additional pretax, non-cash, stock-based compensation expense of \$24.3 million through 2005.

139. A strong inference of scienter is further supported by the nature of the accounting rules at issue. The primary accounting rules at issue – APB no. 25 and SFAS 123(R) are simple and straightforward in application.

**E. THE FACT THAT PURPORTED COMPLIANCE WAS ESSENTIAL  
TO MAINTAINING UTSTARCOM'S PROFITABLE PERFORMANCE  
SUPPORTS A STRONG INFERENCE OF SCIENTER**

140. Given the enormous amount of stock options issued as compensation to UTStarcom's workforce, the Individual Defendants were keenly aware of the potentially devastating impact on UTStarcom's financial condition that would result if the Company failed to comply with APB 25 and was required to record compensation expenses for gains incurred in connection with its option grants. For example, had UTStarcom properly recorded its net income for the fiscal years 2002 and 2003, it would have reported \$ 101,302,000 and \$ 204,443,000 respectively. This would have decreased UTStarcom's reported net income by \$6,560,000 in 2002 and \$11,089,000 in 2003, causing the Company to fall short of market earnings expectations and suffer a declining share price.

141. Accordingly, it was of enormous significance to UTStarcom's earnings and business model that the Company qualify for favorable tax treatment under APB 25. By disguising backdated options by manipulating their grant dates, the Individual Defendants



1 were able to receive additional immediate value for their options while the Company  
2 continued to claim (albeit improperly) favorable accounting treatment, thereby inflating  
3 earnings.

4 **XV. LOSS CAUSATION**

5 142. During the Class Period, as detailed herein, Defendants engaged in a scheme to  
6 deceive the market and a course of conduct that artificially inflated UTStarcom's securities  
7 prices and operated as a fraud or deceit on Class Period purchasers of UTStarcom securities  
8 by misrepresenting the Company's business condition. Defendants achieved this façade of  
9 success, growth and strong future business prospects by misrepresenting the Company's  
10 financial results and compensation practices. Later, however, when Defendants' prior  
11 misrepresentations and fraudulent conduct began to be disclosed and became apparent to the  
12 market, UTStarcom stock fell precipitously as the prior artificial inflation was removed from  
13 UTStarcom's securities prices. As a result of their purchases of UTStarcom securities during  
14 the Class Period, Lead Plaintiff and other members of the Class suffered economic loss, *i.e.*,  
15 damages, under the federal securities laws.

16 143. During the Class Period, the Defendants presented a misleading picture of  
17 UTStarcom's business and prospects. Instead of truthfully disclosing that UTStarcom's  
18 business was not as healthy as represented, Defendants caused UTStarcom to misrepresent the  
19 Company's earnings and compensation and tax expenses, among other important metrics.  
20 During the Class Period, Defendants also repeatedly, but falsely, emphasized that  
21 UTStarcom's compensation practices aligned the interests of management with shareholders,  
22 and that UTStarcom's compensation and accounting practices were overseen by independent,  
23 competent directors.

24 144. These false and misleading representations concerning UTStarcom's financial  
25 results and management compensation – plus Defendants' non-disclosure of material facts  
26 concerning the Company's compensation practices, which facts demonstrate that Defendants  
27 were not acting in the best interests of shareholders, but, rather were acting dishonestly and in  
28 violation of Company, NASDAQ and SEC policies and regulations – caused and maintained

1 the artificial inflation in UTStarcom's securities prices throughout the Class Period and until  
2 the truth was ultimately revealed to the market.

3 145. Defendants' false and misleading statements had the intended effect and  
4 caused UTStarcom's common stock to trade at artificially inflated levels throughout the Class  
5 Period, reaching a high of \$45.36 on August 21, 2003.

6 146. Starting on November 7, 2006 through the end of the Class Period on July 24,  
7 2007, investors began to learn the truth through a number of disclosures. These revelations  
8 did not happen all at once, but rather were the result of two specific pronouncements from the  
9 Company. As investors and the market became aware of the true facts, which had been  
10 obfuscated for over seven years by Defendants, the prior artificial inflation came out of  
11 UTStarcom's securities prices, damaging investors.

12 147. On November 7, 2006, UTStarcom announced in a press release that it had  
13 commenced a voluntary review of its historical equity award grant practices. The Nominating  
14 and Corporate Governance committee of the board directed the review. They were assisted  
15 by independent legal counsel and independent accounting counsel. In reaction to this news,  
16 the Company's share price fell 9% from a closing price of \$ 10.23 on November 7, 2007 to a  
17 closing price of \$ 9.32 on November 9, 2006 after the market had absorbed the information.

18 148. On July 24, 2007, UTStarcom announced the preliminary results of its review  
19 of historical equity award practices, requiring the Company to restate approximately \$ 28  
20 million of non-cash compensation expenses over the years 2000 through 2006. Based in  
21 substantial part on these revelations, the market responded sharply to this announcement and  
22 UTStarcom stock plummeted by 22% from a closing price of \$ 4.73 on July 22, 2007 to a  
23 closing price of \$ 3.70 on July 25, 2007, when the market had fully absorbed the news. The  
24 stock price continued to fall in the subsequent days

## 25 **XVI. INAPPLICABILITY OF STATUTORY SAFE HARBOR**

26 149. The statutory safe harbor for certain forward-looking statements does not apply  
27 to the misrepresentations and omissions alleged in this complaint. Many of the statements  
28 were not specifically identified as "forward-looking statements" when made. To the extent

1 that there were any properly identified forward-looking statements, there were no meaningful  
2 cautionary statements identifying the important, then-present factors that could and did cause  
3 actual results to differ materially from those in the purportedly forward-looking statements.  
4 Alternatively, to the extent that the statutory safe harbor does apply to any forward-looking  
5 statements pleaded herein, Defendants are nonetheless liable because at the time each of the  
6 misrepresentations was made, the particular speakers knew that the statement was false or  
7 misleading at that time.

8 150. Any warnings or other cautionary language contained in the press releases and  
9 other public statements described herein were generic, “boilerplate” statements of risk that  
10 would affect any similar company, and misleadingly contained no factual disclosure of any of  
11 the problems with the Company which placed the ability of the Company to accurately depict  
12 its own financial situations into serious question. As such, any forward-looking statements  
13 complained of herein were not accompanied by meaningful cautionary language.

14 151. Any relevant purported risk disclosures were, in fact, false and misleading in  
15 and of themselves, by virtue of the fact that the events which the risk disclosures purported to  
16 warn against as contingencies had frequently already become a reality or a certainty.

## 17 **XVII. PRESUMPTION OF RELIANCE**

18 152. At all relevant times, the market for UTStarcom securities was an efficient  
19 market for the following reasons, among others:

- 20 a. At all relevant times during the Class Period, UTStarcom’s common stock  
21 was listed and actively traded either over the counter or on the NASDAQ  
22 GS, a highly efficient National Market.
- 23 b. As a registered and regulated issuer of securities, UTStarcom filed periodic  
24 reports with the SEC, in addition to the frequent voluntary dissemination of  
25 information described in this Complaint.
- 26 c. The Company’s stock was followed by numerous financial analysts. Thus,  
27 the Company’s stock reflected the effect of information disseminated in the  
28 market.

1           153. As a result of the above, the market for UTStarcom securities promptly  
 2 digested current information with respect to the Company from all publicly available sources  
 3 and reflected such information in the securities' prices. Under these circumstances, all  
 4 purchasers of UTStarcom securities during the Class Period suffered similar injury through  
 5 their purchase of securities at prices which were artificially inflated by Defendants'  
 6 misrepresentations and omissions. Thus, a presumption of reliance applies.

7  
 8 **XVIII. CLAIMS FOR RELIEF UNDER THE EXCHANGE ACT**

9 **COUNT ONE**

10 **(Violations of Section 10(b) of the Exchange Act and Rule 10b-5**

11 **Promulgated Thereunder Against All Defendants)**

12           154. Lead Plaintiff incorporates by reference and realleges all preceding paragraphs  
 13 though fully set forth herein.

14           155. During the Class Period, Defendants engaged in a plan, scheme, and course of  
 15 business which operated as a fraud upon Plaintiff and Class Members, and made various  
 16 untrue statements of material fact and omitted to state material facts necessary to make the  
 17 statements made, in light of the circumstances under which they were made, not misleading to  
 18 Plaintiff and other Class Members as set forth above. The purpose and effect of this scheme  
 19 was to induce Plaintiffs and members of the Class to purchase the Company's securities  
 20 during the Class Period at artificially inflated prices.

21           156. By reason of the foregoing, Defendants knowingly or recklessly violated §  
 22 10(b) of the Exchange Act and Rule 10b-5 promulgated thereunder in that they themselves or  
 23 a person whom they controlled: (a) employed devices, schemes and artifices to defraud; (b)  
 24 made untrue statements of material facts or omitted to state material facts necessary in order  
 25 to make the statements made, in light of the circumstances under which they were made, not  
 26 misleading; or (c) engaged in acts, practices and a course of business that operated as a fraud  
 27 or deceit upon Plaintiff and other members of the Class in connection with their purchases of  
 28 the Company's common stock during the Class Period.



1           160. Lead Plaintiff incorporates by reference and realleges all preceding paragraphs  
2 as though fully set forth herein.

3           161. UTStarcom's proxy statements were required to disclose the Company's  
4 executive officers' and directors' direct and indirect compensation, including a description of  
5 stock options granted to these individuals by the Company.

6           162. The proxy statements during the Class Period misrepresented that the stock  
7 options' exercise prices would be the Company's market price on the date of grant, when in  
8 fact the options were backdated to a time when the Company's market price was lower than  
9 that on the actual grant date. Thus, by backdating options, the Company received less for the  
10 stock when exercised. The Company should have disclosed the difference between the  
11 Company's stock price on the actual date of the option grant, and the lower, backdated price  
12 should have been disclosed as additional compensation to the Individual Defendants.  
13 Therefore, the amounts of compensation to the Individual Defendants were materially  
14 understated.

15           163. Defendants solicited proxies from shareholders for the election of directors  
16 each year during the Class Period. Since the proxy statements failed to set forth the material  
17 information that the option grants were being and had been backdated, the proxy statements  
18 misrepresented material information about the exercise price of the stock options granted to  
19 the Company's executive officer and directors and their executive compensation.

20           164. Defendants negligently omitted the material facts about option grant  
21 backdating and negligently misrepresented the terms of the Individual Defendants'  
22 compensation and management integrity. These facts would have been material to a  
23 reasonable investor or shareholder in considering how to vote.

24           165. In reliance on the false and misleading proxy statements, Plaintiff and other  
25 members of the Class voted for the Individual Defendants as directors, which allowed the  
26 Individual Defendants to cash in their backdated options, to the detriment of the Company and  
27 its shareholders.

28

166. At the time of the materially false and misleading proxy statements regarding stock options and executive compensation, Plaintiff and other members of the Class were ignorant of the true facts. Had Plaintiff and the other members of the Class known the facts that were not disclosed by Defendants, Plaintiff and other members of the Class would not have voted for the Individual Defendants as directors.

167. By virtue of the foregoing, Defendants have violated Section 14(a) of the Exchange Act and Rule 14a-9 promulgated thereunder.

168. As a direct and proximate result of Defendants' wrongful conduct, Plaintiff and the other members of the Class suffered injury in correlation with their proxy voting during the Class Period.

## PRAYER FOR RELIEF

WHEREFORE, Plaintiff, on behalf of himself and on behalf of the Class, prays  
for judgment as follows:

- A. Declaring this action to be a class action pursuant to Rules 23(a) and 23(b)(3) of the Federal Rules of Civil Procedure on behalf of the Class defined herein;
- B. Awarding Plaintiff and members of the Class recissory or compensatory damages in an amount which may be proven at trial, together with interest thereon;
- C. Awarding Plaintiff and the members of the Class pre-judgment and post-judgment interest, as well as their reasonable attorneys' fees and expert witness fees and other costs; and
- D. Awarding such other and further relief as this Court may deem just and proper including any extraordinary equitable relief and/or injunctive relief as permitted by law or equity to attach, impound or otherwise restrict the Defendants' assets to assure Plaintiff and the members of the Class have an effective remedy.

## JURY DEMAND

Plaintiff hereby demands a jury trial.



1  
2 Dated: January 25, 2008

Respectfully submitted,

3  
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